Gossett, Jackson resign positions at AICA office

Dr. J.W. Gossett, executive vice president, and Norris Jackson, communications director, resigned their positions with the Houston-headquartered American-International Charolais Assn. during the organization's board of directors fall meeting at Sun Valley, Idaho.

In announcing the resignations, AICA President Tom Prescott, Jerome, Idaho, explained that the board asked both to continue in consulting capacities for the next three months.

Prescott named Steven Blumenthal, AICA breed improvement director, acting executive vice president pending selection of Gossett's successor.

He also announced that for the time being the communications duties will be handled by the staff of the Charolais Journal, the association magazine.

Blumenthal, who grew up in El Paso and has an animal science degree from New Mexico State University, Las Cruces, joined AICA as breed improvement director in January 1975. He administered the Charolais Herd Improvement Program and put into operation the Sire Evaluation Program. Blumenthal directed the 1975 Planning Conference in Memphis, Tenn. He has been active in many phases of association endeavors and is well known by AICA members.

Both Gossett and Jackson have had strong input on AICA activities.

Gossett came to the association in May 1974 from Auburn University. There he served as chairman of the Extension Animal Science Division with the responsibility of coordinating and administering all of Alabama's livestock extension programs.

During Gossett's tenure with the association numerous activities were instituted and changes made. The National Junior Heifer Shows and the Planning Conferences were established and made annual events. Computer leasing was terminated and one purchased for an approximate $150,000 annual saving. Performance certificates were made available. Added emphasis was placed on Charbray. Numerous operational efficiencies were established. And two subsidiaries were formed: The American-International Charolais Trade Services, Inc., to promote Charolais exports. Charolais Publications, Inc., to publish the breed magazine, Charolais Journal.

Gossett is current president of the U.S. Beef Breeds Council, a director of the Plaza del Oro Commerce Bank, and active in Houston Livestock Show and Houston Chamber of Commerce Agriculture Committee affairs.

Jackson joined the association in November 1965 to establish the organization's first public relations and advertising staff position. For the four prior years he was with the Oklahoma Cattlemen's Assn. as information director and general manager of that group's monthly magazine, the Oklahoma Cowman. Between college and the Oklahoma position he engaged in newspaper and magazine writing and editing in Texas and New Mexico.

While directing the Charolais publicity and promotion programs, Jackson earned numerous print and radio awards in advertising, movie production, sales aids and general promotion. Primarily among competitive events sponsored by the National Agricultural Marketing Assn. He also earned many press association honors for special efforts prior to joining AICA.

ANGUS OFFICERS—New officers of the American Angus Auxiliary, elected during the group's annual meeting in Louisville, Ky., are, (left to right), Deanne Jamison, Columbus Junction, Iowa, secretary-treasurer; Patty Rae, Onondaga, Mich., third vice president; Gyra Wagner, Harlan, Kan., president; Jeanette Stevenson, Hobson, Mont., president-elect, and Nan Adams, Tahoka, Texas, second vice president.

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LeBlanc named WFM manager

Western Farm Management Co. has named Richard R. LeBlanc regional manager. Hugh Macklin, president and chairman of the board, said LeBlanc will office in Denver and will manage the company's agricultural services — including appraisals, management, consultation, environmental studies, mortgage loans and real estate brokerage — in the Rocky Mountain and Plains states.

RICHARD LeBLANC

For six years prior to joining Western Farm Management, LeBlanc worked for the Premier Corp. of Fowlerville, Mich., as director of client relations, sales manager, and president of Century Markets, Inc., a wholly-owned subsidiary of Premier.

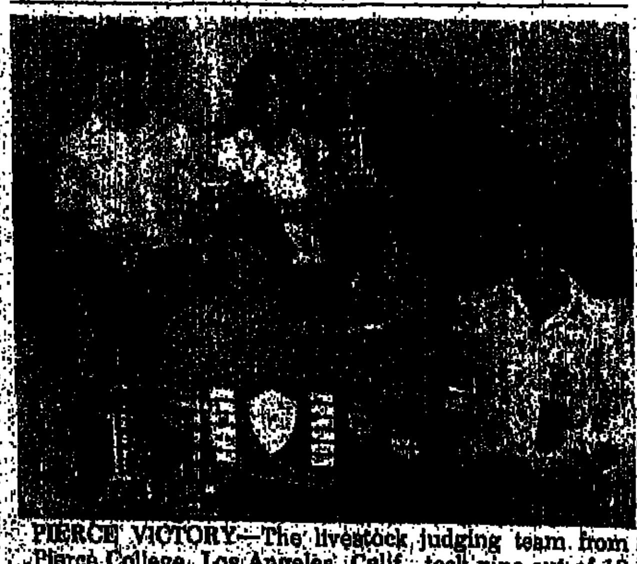
LeBlanc received a B.S. degree in Agricultural Business and an M.S. in Agricultural Economics from Colorado State University.

Western Farm Management Co., a subsidiary of The Victorio Co., has 14 offices serving 17 western states.

Century Club members cited

Producers who recorded 100 or more head of cattle during the past fiscal year were honored as members of the Century Club by the American Shorthorn Assn. during activities at the National Shorthorn Show in San Francisco, Calif.

Century Club members, as announced by C.D. Swaffar, executive secretary of the association, were: Bill and Ann Smith, Brewton, Ala.; Don Cardey, Atwater, Calif.; Frosty Acres, Inc., Adin, Calif.; H.A. Van Sant, Maxwell, Calif.; Arrowhead Farm, Corydon, Iowa; Hoyt & Sons, Burns, Ore.; Ivan S. Kropf, Molalla, Ore.; Bur Oaks, Inc., Olivet, S.D.; Carvin & Gerald Guy, Veblen, S.D.; Nold's Weston Shorthorns, Gettysburg, S.D.; Paul Schrag & Son, Marion, S.D.; Orville A. Stangl, Java, S.D.; Wertz Bros., Bancroft, S.D.; Tynywtra Farms, J & J Humphreys, Wolcott, Ind.; Sutherland Farms, Prospect, Ky.; Maurice Mitchell, Westbrook, Minn.; The Kaehler Family, St. Charles, Minn.; Thieman's Polled Shorthorns, Concordia, Mo.; Haumont Shorthorns, Broken Bow, Neb.; Valley View Farms, Inc., Waverly, Neb.; and Don & Pat Stout, Kremlin, Okla.



PIERCE VICTORY—The livestock judging team from Pierce College, Los Angeles, Calif., took nine out of 12 trophies at the Pacific International Livestock Exhibition, held recently in Portland, Ore. (Left to right, front row) Alice Haynes, Canoga Park, Calif.; Mark Stimson, Canoga Park; Pat Lale, Tarzana, and Matt McHale, Woodland Hills. (Back row) Tom Gulliver, high point individual, from Woodland Hills, and Vickie Stewart, Sylmar.

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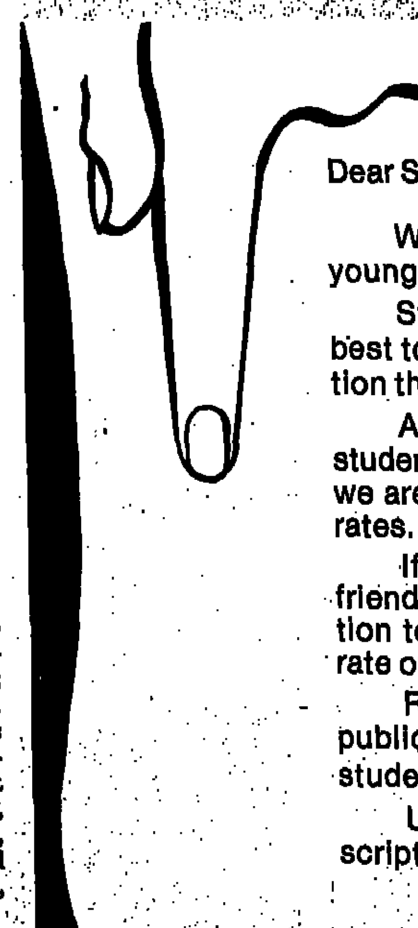

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USDA economists now say total commercial cattle slaughter for 1977 will probably be about 41.5 million, down just under 3% from ... If a projected calf slaughter of about 5.5 million and farm slaughter of 0.7 million is added to the kill, the total of ... 47.7 million head would approximate ...% of the January 1, 1977 inventory the highest percentage slaughter since 1967.

Slaughter also is exceeding this year's estimated 46.1 million ... calf crop by about 1.5 million. This would ... the second year in a row when total slaughter has exceeded the calf crop, something that last happened in 1947.

These projections say something about rising beef consumption in this country, and points to a probable inventory as of Jan. 1, 1978 of about 11... ...19 million. It is this drawdown of the nation's herd that has stimulated bullish incentives among stockmen since this is the third year in the liquidation phase of the cattle cycle and the sharpest downturn in several decades.

The present market is on a slowly rising plane of prices. Feeder calf prices are presently $4-8 higher than a year ago, yearlings $3-5 higher than last year. Clearly, the market news for the cow-calf operator this holiday season is the best in several years.

Stockmen report the best demand and most upturn has been on 700-900 lb. steers and 550-750 lb. heifers. What with present slaughter cattle returns better than previously anticipated and the very current situation on slaughter-ready cattle, feedlots have been stimulated to acquire feeders that would finish in a relatively short to moderate time period.

It is not certain the upturn in fed beef prices is good news. It could mean that considering slaughter, a sizable supply of beef is going into boxes for the holidays. For the week ending Dec. 1, daily slaughter averaged almost 148 thousand head for a 6.3% increase over the same week last year.

There is little question that the fed market will have its reversals and probably be severely tested once all the year-end holiday meat is booked. Nevertheless, the slaughter of grass-fed cattle has dropped substantially and cow slaughter is trending lower. These reductions are warming up the cattle business, perhaps not as much as some might wish, but it feels good.

—GLEN RICHARDSON

Japan now plans increased beef imports

After last week announcing it would reduce imports, Japan now plans a substantial enlargement of beef and orange imports as a major step to reduce its trade surplus, newspapers reported.

Quoting a foreign ministry source, the newspapers said the U.S. regards stepped-up imports of the farm products as a "gauge to measure Japan's sincerity" during negotiations through diplomatic channels.

Unless Japan experiences a revolutionary industrial structure review and changes its restrictive import policy, the country's economy will collapse, the reports quoted the source as saying.

"We have to tackle this seriously with expanded farm products imports...to show Japan is ready for hardship."

Increased beef imports are necessary to lower

(Continued on page 3)

Winter wheat farmers to be allowed grazing on set-aside

U.S. Agriculture Secretary Bob Bergland said winter wheat farmers will be permitted to graze 1978 crop wheat set-aside under the previously announced 20% wheat set-aside program.

Bergland told the Farmland Industries annual meeting in Kansas City, Mo., that state Agriculture Stabilization and Conservation Service [ASCS] committees will set the date during which grazing will be allowed. He added that farmers in northern portions of the U.S. wheat belt will be allowed to graze set-aside land in the fall.

Previously, USDA had said farmers must comply with the 1978 crop set-aside on a calendar year basis which would have prevented winter wheat farmers from grazing land designated as set-aside past Jan. 1, 1978. The new regulation follows much criticism from farmers in that area and modifies the earlier regulation.

WESTERN LIVESTOCK JOURNAL A CROW PUBLICATION

News • Trends • Sales • Shows • Markets

December 12, 1977 Central Edition Vol. 56, No. 8

Mid-winter confab:

Colorado stockmen agree 'agreement needed'

CHARLIE DODGE
Urges strike support

By GLEN RICHARDSON

Stockmen who gathered in Colorado Springs, Colo., last week agreed on one thing: They should agree. It was what they should agree on that made sessions of the Colorado Cattlemen's Assn. twenty-seventh mid-winter convention lively if less agreeable.

While some stockmen hailed U.S. Ag Secretary Bob Bergland's decision to allow winter wheat grazing on set-aside, others argued from the convention floor it was a subsidy to wheat-area stockmen. They also pointed out it threatened to increase cattle numbers and eventually hurt livestock prices.

Some argued for 100% of parity. But others said they feared it would result in too much government interference.

Many suggested a beef referendum to provide the money for research and marketing was the answer. Others said they feared government administration of the program.

Still others said they believed co-op marketing was the answer.

Finally, a panel of the state's major farm groups agreed that the structures for marketing success was available in many of their organizations but someone had to decide which one is best then do something about it. They all admitted, however, that "philosophy" kept them apart.

Another alternative was also discussed: Strike!

Charles Dodge, a cattleman from southeast Colorado and an advocate of the American Agriculture movement argued for strike support. He suggested in floor discussion that one of the goals of the movement is to gain control of imports and exports in order to improve the marketing situation.

The convention told the American Agriculture group they expressed sympathy with their efforts but concluded it was up to each individual member to make a decision for or against the scheduled Dec. 14 strike.

(Continued on page 2)

P&SA's DRAKE
Meat pricing probe

STOCKMAN PROPST
Farm Bureau's view

PREXY KEN CLARK
Guides CCA confab

Kansans oppose counter-cyclical import formula

Kansas Livestock Assn. (KLA) members voted overwhelmingly in favor of 20 new resolutions at their 65th annual convention in Wichita.

The resolutions included:

• Opposed adoption of a counter-cyclical formula at this time, indicating their position on the Meat Import Act of 1964. They urged strict adherence to the intent and provision of the Meat Import Act of 1964, including the prohibition of imported meat entering the U.S. in circumvention of the action of the imposition of the quota system when necessary.

KLA members felt a change to the counter-cyclical formula now would permit an increase in imports as domestic production declined, and it would benefit importers rather than domestic cattle producers.

• Adopted an amendment on drugs and feed additives strongly urging the Food and Drug Administration to base their decision on conclusive scientific proof, not theoretical assumptions. They also asked the FDA take expedient action to approve or reject animal drug, feed additives and feed techniques when proper application and research has been submitted.

• Resolved that they support state ownership and control of water and opposed federal attempts to control or regulate the use of water within the states.

• Resolved the prompt repeal of the acreage and resident limitation provisions concerning the 160-acre per person limitation.

• Resolved they are opposed to governmental regulation of forward cash market contracting of com-

(Continued on page 2)

KLA elects Fairleigh new president

Floyd L. Fairleigh, a feedlot owner from Scott City, was elected the 1978 president of the Kansas Livestock Assn. (KLA) at the group's 65th annual convention in Wichita. Fairleigh has served on the board of directors as chairman of KLA's Cattle Feeders Council and as president-elect during 1977.

President-elect is J. Richard Pringle, a cow-calf/

(Continued on page 2)

Supply-demand to influence feedlot buys

Supply and demand factors in the marketplace will be the major influence in determining whether more feedlot cattle are purchased by McDonald's Corp., the world's largest hamburger restaurant chain, according to Lynal Root, Oak Brook, Ill., vice president of purchasing.

"It really boils down to supply and demand, as most commodity items do," he told about 100 persons during the Nebraska Livestock Feeders Assn.'s 34th annual convention in Kearney. "If the cow herds have diminished to the point that (economics) say they have or will, I see that need becoming fairly great."

He said most of the nine million pounds of hamburger made into patties by the chain's nine frozen meat production plants in the U.S. each week is domestic cow meat from dairy farms. Two basic types of meat products — full carcass processed beef and steer and heifer navels and flanks — are used, he said.

Currently, Root said, the 24- to 28-cents a pound price for cows makes them a considerably better buy than feedlot cattle, which now are selling in the 40-cent-a-pound range. But he said in late 1973 and early 1974, the situation was reversed when cow meat was selling for about 60 cents a pound.

"I don't really think this is the time to get hung up on whether the price is 30 cents or 40 cents," he said. He

(Continued on page 4)

Krejci renamed Nebraska prexy

The Nebraska Livestock Feeders Assn. re-elected its three officers for one-year terms during the group's 34th annual convention in Kearney.

Re-elected president was William Krejci, Fairmont. Again chosen as first vice president was Rowland McClymont, Holdrege. Max Kellough, Friend, was selected as second vice president. Paul R. Johnston, Schuyler, was retained as executive secretary-manager.

The association also re-elected six directors to the National Cattlemen's Assn. They are John C. Klosterman, David City; Melvin O. Kuska, Fairmont; Wayne Hendrickson, Kearney; Krejci; McClymont, and Kellough.

Larry Schram, Papillion, was re-elected as the association's representative to the Nebraska Beef Industry Foundation.

The Feeders Auxiliary elected Mrs. John Forbes,

(Continued on page 4)

NEWSPAPER (priority handling)

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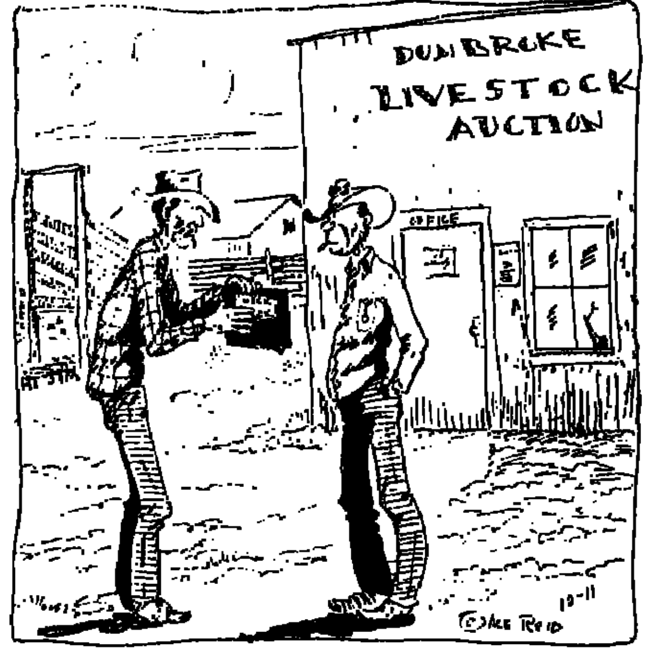
COW POKES By Ace Reid



"Yeah I still got my check book, but the bank just repossessed my fountain pen."

Colorado stockmen agree 'agreement needed'

(Continued from page 1)

"I really don't think agriculture wants to resort to strikes or union tactics or government handouts, nor is it asking for exorbitant prices that would place an undue hardship on anyone's food bill," said Pikes Peak Cattlemen's Assn. president Loren Whittemore in arguing against the strike.

In an address to the convention, Paschal O. Drake, Associate Administrator of the Stockyards Administration of USDA, promised that a full report to Congress will be made on the agency's meat pricing investigation within three months. Questioned by stockmen about possible findings of the probe, Drake assured the convention "We will go to court to get it stopped if we find things wrong."

Drake warned the convention, however, that it is also dangerous for stockmen to set prices. "Our job is to keep the buying side of the market away from the selling side and that applies to all segments of the market chain including stockmen," he said.

These additional comments were made in convention discussion:

• "Packers dock for 4s and 5s in grading, but don't give premiums for 1s and 2s. We have to change that. — Bill Webster, past president of Colorado Cattle Feeders Assn.

• "The problem is ourselves. We have to control supply and enhance prices. Dairymen have done it without the government." — Tom Camerlo, president, Mountain Empire Dairymen's Assn.

• "Sheepmen don't want to run cattle, we're forced to run cattle. If it weren't for predators there would be 100,000 less cattle in Colorado alone." — Terry Snyder, president, Colorado Wool Growers Assn.

• "A permanent solution won't come from getting on a plane and going to Washington to get them to solve your marketing problems fo... Propst... rado T...

position he ... newspaper and writing and edit... Texas and New ...

Hide & offal value

The estimated hide and offal value from the average 1000 lb. slaughter steer for the week ending Dec. 2 was $4.37 per cwt., compared with $4.36 the previous week and $3.74 a year ago.

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KLA elects Fairleigh

(Continued from page 1)

stocker operator from Yates Center. Pringle has served as chairman of the Kansas Beef Council, chairman of the Kansas Beef Development Task Force, and on the board of directors as District 12 director.

Four new directors were also added to the KLA board: Harold Carswell, Alton, District 3; Francis Nutsch, Washington, District 7; Harland Oltjen, Everest, District 10, and Rob Smith, Erie, District 12.

Approximately 1200-1300 people were in attendance during the convention.

Kansans oppose import formula

(Continued from page 1)

modities.

• Supported the amendment to the Beef Research and Information Act removing the present two-thirds vote majority requirement of the act substituting a simple majority vote requirement.

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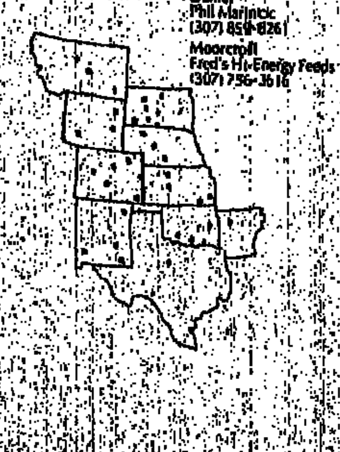

Winter months are tough on both cattle and cattlemen. The weather is bitter-cold and wet. Cattle of all types need lots of energy just to survive. They undergo more stress during winter than the rest of the year combined. Natural forage is scarce, or nonexistant, so you have to feed hay and supplement.

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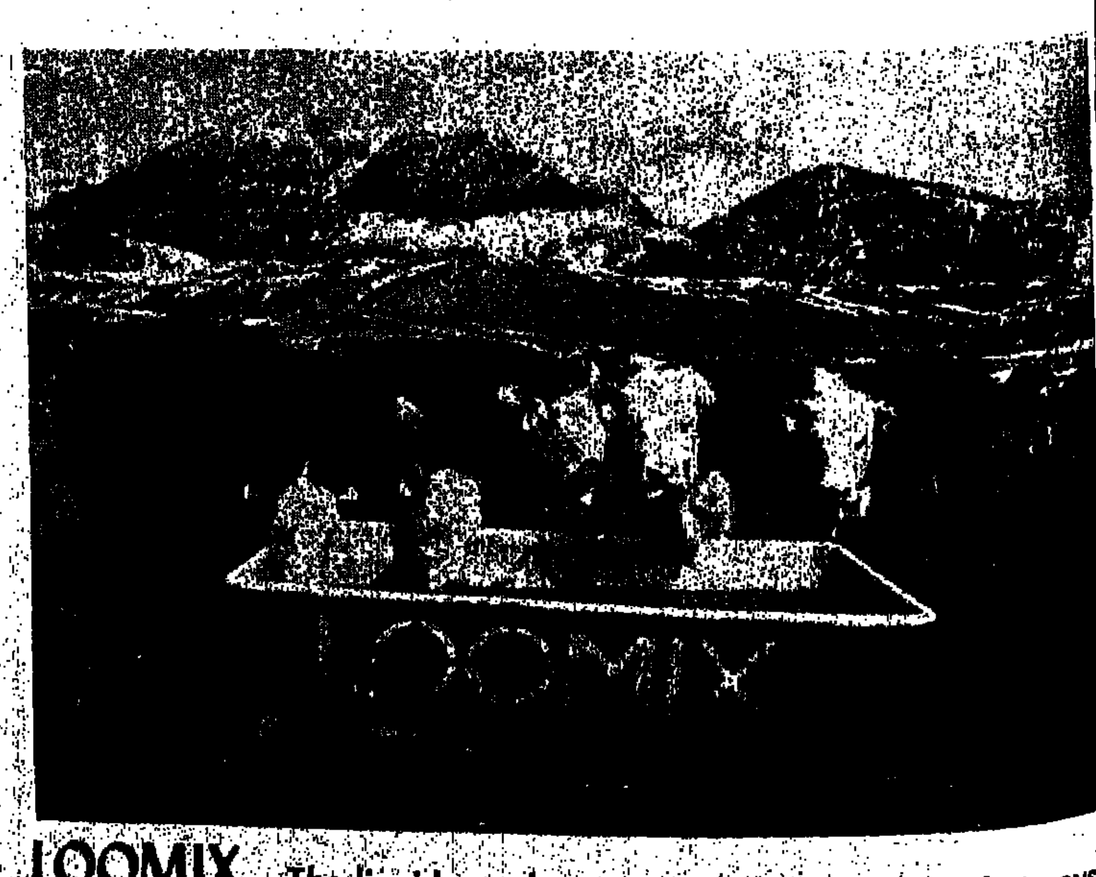

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Grazing to be allowed on feedgrain set-aside, too

Grazing will be permitted on feedgrain set-aside acreage as well as wheat during six months of the year, the U.S. Department of Agriculture announced.

In a release on the final rules for the 1978 set-aside program issued in Washington, D.C., after U.S. Agriculture Secretary Bob Bergland announced grazing would be allowed on wheat set-aside land, USDA said state Agricultural Stabilization and Conservation Service (ASCS) committees will establish a continuous six-month non-grazing period between Feb. 28 and Nov. 1, which may vary by counties within a state. For areas that graze barley and wheat, the final date for spring grazing will be the latest date that acreage for harvest is normally grazed. Previously, USDA said it would not allow grazing on wheat set-aside acreage after Jan. 1.

USDA also announced the crops to be included in the normal crop acreage which must be reduced by the amount of set-aside, that is, 20% for wheat and 10% for corn, barley and sorghum. The normal crop acreage will include barley, field corn, sorghum, rice, wheat, upland cotton, oats, rye, soybeans, flax, dry edible beans, sunflowers, sugar beets and sugar cane.

Although USDA has announced that a farmer must comply with the set-aside in order to be eligible for price support on any crops he grows, USDA amended this cross-compliance provision to provide that price support on sugar beets and cane will not depend on compliance with the set-aside normal crop acreage requirements.

USDA said state ASCS committees have recommended additional crops for inclusion in the normal crop acreage for their states. Those approved include: Arizona — potatoes and safflower; Idaho — peas and lentils; Illinois — popcorn and sweet corn; Indiana — popcorn; Iowa — popcorn; Kansas — popcorn; Kentucky — popcorn; Maine — potatoes; Maryland — sweet corn; Michigan — potatoes and sweet corn; Minnesota — potatoes, sweet corn and millet; Nevada — potatoes; North Carolina — potatoes; North Dakota — potatoes, safflower and millet; Ohio — potatoes, popcorn and sweet corn; South Dakota — millet; Washington — peas and lentils; Wisconsin — potatoes, sweet corn and peas. The state committees will have another opportunity to recommend additional normal crop acreage crops for their states, USDA said.

Farm prices, food costs don't relate

Assistant Agriculture Secretary Carol Foreman told the audience of USDA's Outlook Conference in Washington that farm prices "bear little relationship" to the cost of food.

Foreman said marketing costs comprise 60% of the food bill and are responsible for most of the food-price inflation of the 1970s. To counteract rising food marketing costs, she recommended the government examine possible sources of inflated marketing costs — citing "inadequate competition, excessive advertising and excessive packaging."

Japan to increase beef imports

(Continued from page 1)

prices, which are some 5-6 times higher than import prices, because of tariffs and levies by the livestock industry promotion corporation, the sources said.

The sources said domestic cattlemen, who are expected to be affected by enlarged imports, should be subsidized by the government.

Japan imported 40,000 tons of beef in the first half of the fiscal year starting in April and 50,000 tons in the latter half. American beef accounted for only 10,000 tons during the period.

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Auction Results

SITZ ANGUS
Harrison, Mont., Dec. 1

184 bulls..............$1,075

Auctioneer: Pat Goggins

Tops: Juanada Lad 4556 of SAR, 3/13/76 by Juanada Lad of RR 3006, (NR 110, GR 119, YR 114, IPR 114); Rice Ranches, Harrison, $4000. Emulous 3516 of SAR, 3/30/76 by Emulous 3514 of SAR, (NR 114, GR 123, YR 117, IPR 117); Chuck Jerecki, Polson, $3600. Marshall Pride 4546 of SAR, 3/13/76 by Marshall of Welonka 848, (NR 107, GR 124, YR 113, IPR 113); RM Ostrum Ranch Co., Fishtail, $3000. Marshall Pride 4906 of SAR, 3/8/76 by Marshall of Wetonka 848, (NR 115, GR 112, YR 114, IPR 114); Frank Kelly, Cleelum, Wash., $2500. Magnifier 4576 of SAR, 3/12/76 by Shoshone Magnifier WY 11A, (NR 122, GR 105, YR 115, IPR 115); Rice Ranches, $2500.

Emulous 3426 of SAR, 4/3/76 by Biffles Emulous 813, (NR 124, GR 116, YR 121, IPR 121); Rice Ranches, $2500. Emulous 5456 of SAR, 2/20/76 by Emulous 1701 of SAR, (NR 96, GR 120, YR 110, IPR 110); Anders Anderson, Wibaux, $2200. Emulous 5286 of SAR, 2/26/76 by Emulous 1701 of SAR, (NR 94, GR 109, YR 100, IPR 100); Rice Ranches, $2100. Juanada Lad 4996 of SAR, 3/4/76 by Juanada Lad of RR 3006, (NR 109, GR 135, YR 119, IPR 119); Andy Kelly, Cameron, $2100. Emulous 4396 of SAR, 3/16/76 by Biffles Emulous 162; (NR 102, GR 122, YR 110, IPR 110); RM Ostrum, $2100.

Bob and Donna Sitz and family set the stage well for the "bull sale of the year" and that is just what they had once again in 1977. The average drifted off just a little from the previous sale but notice the volume of bulls involved. That is a huge number of bulls in one sale, but they sold consistently well. The ranchers set the pace. Few, if any, purebred breeders were involved and consider the relatively conservative top when this fine sale is evaluated. It was just a dandy. — RALPH HEINEMANN

Obituaries

CHARLES DOAK JR.

Funeral services were held in Tucson, Ariz., Dec. 6 for Charles G. "Chuck" Doak Jr., Tucson. Interment was at Evergreen Cemetery, Colorado Springs, Colo., Dec. 7.

Doak, well known throughout the mountain states and the southwest, died in a private airplane accident Dec. 3 near Tucson.

Doak was born at Rush, Colo. A graduate of Colorado State University, Ft. Collins, in ag journalism, he had worked for the Record Stockman, the New Mexico Stockman and at the time of his death, was advertising and communications director for Arizona Feeds, Tucson.

Survivors include his widow, Helen; two daughters, Christy and Carrie; his parents, Mr. and Mrs. Charles Doak, Rush, Colo.; a brother, Ronnie, and two sisters, Candy and Carol.

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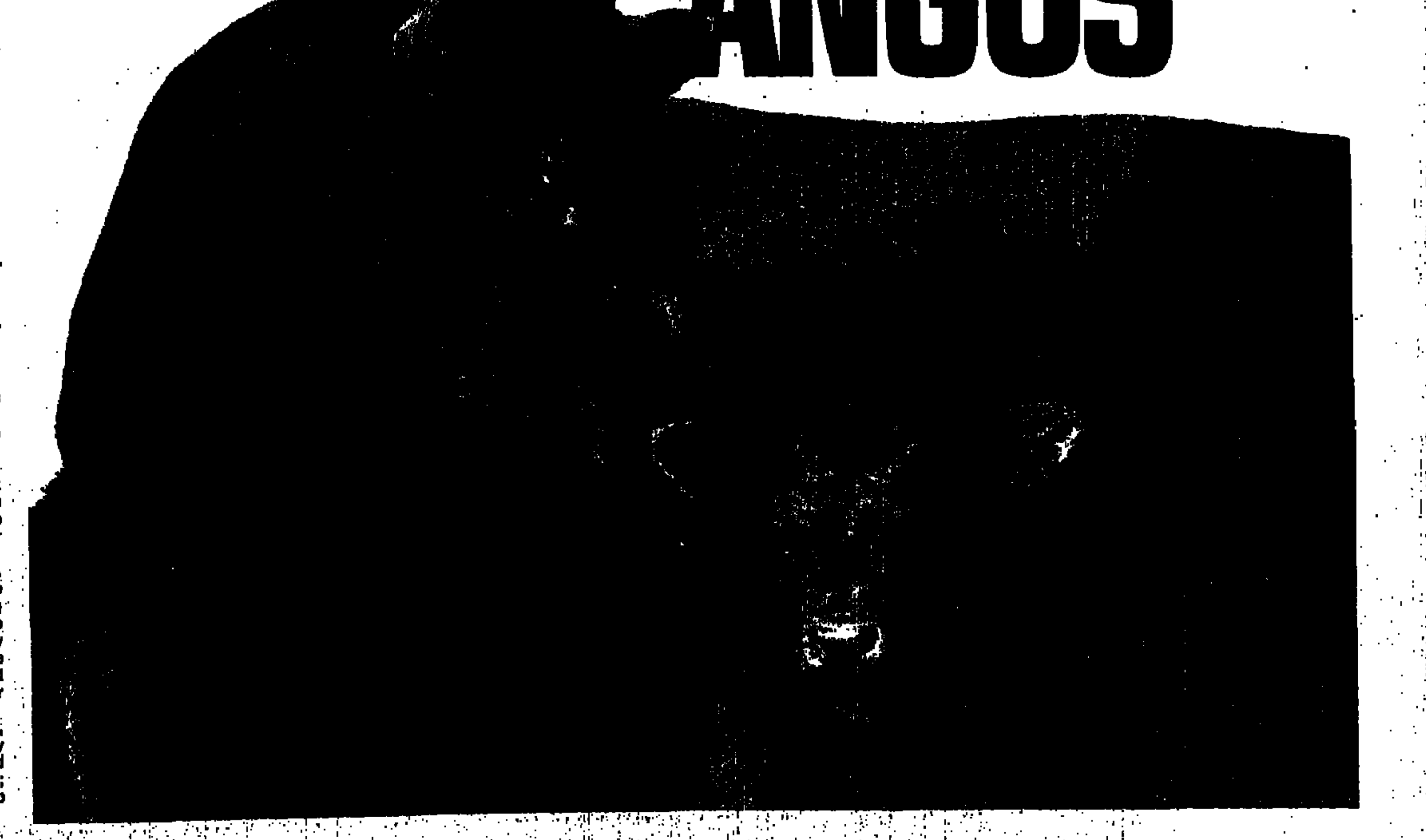

Market Roundup:

Cattle prices strong in '78

CATTLE PRICES COULD SHOW a little strength during the last quarter of this year, will probably hold their own in the first quarter of 1978, and should demonstrate solid gains by the second quarter, says Dr. Ed Uvacek, livestock marketing specialist with the Texas Agricultural Extension Service.

The number of fed cattle moving to market during the last quarter of 1977 is estimated at 5.5-5.8 million head. This will represent the lowest fed cattle marketing level of the year, even with some large placements in the July period. Feeder cattle numbers are considerably lower this year, and this lower supply promises much improved prices over last fall.

California mostly choice steers $44.50-45.25; good-choice $43.50-45; good Holsteins $38.50. Mostly choice heifers $41.50-42; good-choice $41-41.50. Washington, Oregon choice steers $44-44.50; good-choice Holsteins $38-38.50. Choice heifers $42. Idaho, Utah, Nevada good-choice steers $43-44.50; good-choice Holsteins $38-40. Mostly choice heifers $41-42.50. Arizona mostly choice steers $44; good-choice $43.50-44; good Holsteins $41. Good-choice heifers $40-40.50.

WYOMING, NEBRASKA, SOUTH Dakota mostly choice steers $41.50-43. Mostly choice heifers $40-41.25; good-choice $39.50-40. Colorado choice steers $42.75-43.75. Choice heifers $41.25-42.25. Montana mostly choice steers $41.50-42.50; good-choice $41-41.50. Mostly choice heifers $40-40.50; good choice $39-40.25.

Kansas choice steers $42.25-43; good-choice $41.50-42.25. Choice heifers $40.50; good-choice $39.50-40. Texas, Oklahoma mostly choice steers $42-43; good-choice $40-42.25. Mostly choice heifers $39-40; good-choice $38-39.25. New Mexico mostly choice steers $42.25-42.75; good-choice $41.25-42. Mostly choice heifers $39-40; good-choice $38-39.

Colorado canner-cutter cow beef $51; utility at San Francisco $51; Portland $51-53. Choice Colorado steer beef $61.50-67.25; San Francisco $68.50-75.50; Panhandle $66.75; Portland $72-74.50. Choice heifer carcasses in Colorado $59.75-65.25; San Francisco $66-67; Panhandle $64.25; Portland $70-72.50.

CALIFORNIA CHOICE 375-460 LB. feeder steers $44-46; 500-680 lb. $40-43; 725-750 lb. $39.50. Choice heifers 375-525 lb. $34-36. Washington, Oregon choice-prime steers 300-600 lb. $40-45.50; choice 600-700 lb. $38.50-41.50; 700-950 lb. $38-41. Choice-prime heifers 300-550 lb. $31-36.75; 700-880 lb. $35-38.40; choice 550-800 lb. $31-35.50. Idaho, Utah, Nevada choice steers 400-600 lb.: $43-45; 700-750 lb. $38-40. Choice heifers 525-660 lb. $35-36.

Montana mostly choice steers 425-550 lb. $42-45; 700-900 lb. $38-39. Choice heifers 400-475 lb. $35-37; 600-750 lb. $34-36. Oklahoma choice steers 300-400 lb. $44.50-47.75; 400-500 lb. $44.50-46.50; 500-600 lb. $42.50-46; 600-700 lb. $40.25-42.50; 700-800 lb. $39-40.25; 825-875 lb. $39-39.50. Choice-prime heifers 485 lb. $38; 390 lb. $38.20; choice 300-700 lb. $34.75-37.75.

COLORADO CHOICE STEERS 275-425 lb. $46-51.75; 400-500 lb. $44-48.50; 500-600 lb. $41.75-45.50; 600-800 lb. $38.50-43.25; 750-1000 lb. $38.25-41. Choice heifers 275-400 lb. $39-42.25; 400-500 lb. $36.25-40.75; 500-700 lb. $35.50-38.50. Texas choice steers 250-400 lb. $44-47; 400-500 lb. $42-45.50; 500-600 lb. $40.25-44; 600-700 lb. $39.50-41.75; 700-800 lb. $39-41.50; 800-900 lb. $38.25-40.50. Choice heifers 300-400 lb. $34.25-36.60; 400-700 lb. $33.50-35.50. Kansas choice steers 300-400 lb. $44.50-47; 400-500 lb. $44-47; 500-600 lb. $41.50-45.30; 525 lb. $46; 600-700 lb. $40.20-42.60; 700-800 lb. $40-41.20; 800-900 lb. $39.75-41. Choice-prime heifers 350-510 lb. $39-39.40; choice 300-500 lb. $36.25-38; 400-500 lb. $34.60-37.

Southeast complex (Alabama, Florida, Georgia, South Carolina, Mississippi area) choice steers 300-400 lb. $36-37; 400-500 lb. $36-45.50; 500-600 lb. $34.50-42; 600-700 lb. $34-40; 700-900 lb. $33-39.50. Choice heifers 400-500 lb. $28-35; 500-600 lb. $27-34; 600-700 lb. $27-32.50.

MIDWEST CHOICE-PRIME 90-110 lb. wooled slaughter lambs $50.50-53; 90-113 lb. shorn No. 1-2 pelts $53-56. Billings, Mont., choice-prime 90-100 lb. $55-56; 100-120 lb. $54-55.50. Texas choice-prime 90-105 lb. shorn No. 1-2 pelts $55-57.50. Colorado choice-prime 107-115 lb. shorn No. 1- pelts $55.50. San Angelo, Texas, good shorn slaughter ewes $23-26.50; utility $15-23; cull-utility $12-15. Midwest cull-good $8-15. Billings, Mont., cull-good $8-15.

San Angelo choice-fancy feeder lambs 40-55 lb. $65-70; 55-60 lb. $60-65; 90-110 lb. $55-61. Midwest choice-fancy 50-55 lb. $67-68; 55-98 lb. $52-57.50. Billings choice-fancy 55-70 lb. $62-64; 70-80 lb. $60-63.50; 80-90 lb. $57.50-61; 90-100 lb. $56-59.

BARROWS-GILTS AT western terminal markets U.S. 1-3 200-240 lb. $42.75-44. Eastern terminal markets $45-43.75. Indiana, Illinois area $42-43. Iowa, Minnesota area $41.50-42. Sioux Falls, S.D., feeder pigs each, U.S. 1-2 15-20 lb. $18.50-23; 20-30 lb. $20.50-29; 30-40 lb. $30-35; 40-50 lb. $32-40; 50-60 lb. $35-42; 60-70 lb. $38-44; 70-80 lb. $41-46.50; 80-110 lb. $44-49.

Cattle prices will continue under pressure early this fall, even though cattle slaughter — both fed and non-fed — will likely be down sharply, continues Uvacek. Since beef production will be down, consumption of beef will also drop and could reach its lowest level since mid-1975.

This lowered beef production level could lead to some price improvement for cattlemen, but large supplies of broilers and pork will tend to keep the price increase on a moderate level, he says. DOUG LIERLE

Supply-demand to influence buys

(Continued from page 1)

said fed cattle prices are related directly to prices paid for boneless beef, a market that has been 'depressed' recently.

"The only time it's really going to work to everybody's benefit is when the need for this additional source of product becomes inevitable," he said. "That's going to raise the prices for boneless beef and permit us to pay more money and still be competitive with fed cattle."

Root said McDonald's largest supplier of meat, which is headquartered in Philadelphia, has joined a feed firm this year to finance feeding trials on 250,000 head of feedlot cattle to determine if their carcass quality is suitable for use as hamburger. Previous tests done in past years on 10,000 and 50,000 head have had promising results, he said.

"We know now that we can, through the proper feeding program, raise the kind of beef and do it on a basis of being competitive with the boneless cow market through the selling off of your middle cut for steak operations," Root said. "We know that we can compete in the boneless market through feedlot cattle."

Hamburger sales in restaurants and grocery stores currently make up 45-55% of domestic meat consumption, Root said. By 1982, he said, McDonald's will need 800 million pounds of beef a year in its American stores, equal to 20,000-25,000 head of cattle a week.

"If that (figure) goes up to 65%, the demand on the boneless beef cut of cows is going to be tremendous," he said. "We feel that we want to look toward the feedlot operations and that type of thing (rather than) going to the imported market. I don't think there's any beef in the world as good as you people produce."

Demand for beef also probably will be enhanced by increased purchases by the Soviet Union and Japan, as well as other Far Eastern countries, Root said.

Projections show that the number of meals Americans eat away from home "is going to rise tremendously over the next few years," he said.

"In essence, that's going to mean that the hamburger business is going to go up."

Krejci renamed

(Continued from page 1)

Palmer, as its new president. Mrs. Leon Bruns, Pender, was chosen first vice president, while Mrs. John C. Klosterman, David City, was selected as second vice president. Mrs. David Bruntz, Friend, is secretary-treasurer.

Senator Curtis merits award

U.S. Senator Carl T. Curtis (R-Neb.) was honored as the 29th recipient of the Nebraska Livestock Feeders Assn.'s Distinguished Service Award. Presentation was made during the association's 94th annual banquet held in Kearney.

Curtis is retiring this year after 40 years in Congress.

Auction Results

NATIONAL WESTERN MARKET
Denver, Colo., Dec. 7

1885 head received: Choice stocker steer calves, 300-400 lb. $47.50-49.50; 425-475 lb. $45.50-48; 500-575 lb. $41.50-44. Choice stocker heifer calves, 300-400 lb. $39-41; 425-550 lb. $38-39. Choice feeder steers, 600-700 lb. $40-42; 725-800 lb. $38.50-40; 825-900 lb. $37-39.50. Choice feeder heifers, 500-600 lb. $36.75-39.50; 625-700 lb. $36.50-38.50. Good to choice grading feeder heifers, 600-800 lb. $34-37.50. Slaughter cows, commercials $25-26.75; utilities $24.50-25.50; cutters $23.50-24.50; canners $21.50-23. Slaughter bulls, commercials $29-32; utilities 26-28; low yielding types $24.50-26.

ROSS RANCH & LIVESTOCK ANGUS
Jordan, Mont., Dec. 6

22 bulls.....$611
119 comm. bred hfrs.....351

Auctioneer: Pat Goggins

Tops: Taylor Creek Lad 6506, 3/15/76 by V Ellesenmare 2357; Kincaide Farms, Hardin, $750. Taylor Creek Lad 69020, 4/14/76 by Paintrock Vicecount 72; Kincaide, $675. Taylor Creek Lad 69019, 4/14/76 by Paintrock Vicecount 72; Darrell Abbott, Grass Range, $650. Taylor Creek Lad 61415, 4/1/76 by JRS Gigantic Lad 1103; Neil DeLapp, Sheridan, Wyo., $650. Taylor Creek Lad 6323, 5/20/76 by Petrolia Bonview A75; DeLapp, $650. Taylor Creek Lad 6185, 4/7/76 by V Postelmere 1253; Johnson & Abbott, Grass Range, $650. Taylor Creek Lad 62123, 4/21/76 by V Postelmere 1253; Johnson & Abbott, $550. Taylor Creek Lad 62379, 4/3/76 by V Postelmere 1253; Johnson & Abbott, $650.

Commercial heifers: 5 head at $370 each; Haber Inc., Circle. 50 head at $350 each; Jack Eide, Vaughn. 63 head at $350 each; Johnson & Abbott.

The sale was held under blizzard conditions with a short crowd in attendance. It was the sort of a day in eastern Montana that you would not venture out unless you understood the country and the people. Ross cattle sold to those who came. They would have sold better under different conditions but some people did venture out and they got what they wanted from the group at what they wanted to pay. A total of 141 sold to the highest bidder. — RALPH HEINEMANN

MIDDLESWARTH HEREFORDS
Henry, Neb., Dec. 6

55 bulls.....$1,175
15 heifers.....394

Auctioneer: Gene Watson

Bulls: 6M D4 Cruzeiro B135, 9/26/76 by RO Mischief D4; Morton White & Son, Robertson, Wyo., 3/4 interest, $5500. 6M FD Cruzeiro 41, 3/4/77 by Fort Domino 052; Willken Hereford Ranch, Lecil, Kan., $3600. 6M FD Cruzeiro 31, 3/6/76 by Fort Domino 052; Freeman Herefords, Sun City, Kan., $2750. 6M NDIA Cruzeiro 47, 9/26/76 by BH Cruzeiro 49; Bob Mundell, Welsh, $2650. 6M D4 Cruzeiro B134, 9/26/76 by RC Mischief D4; Gress & Dawson Ranch, Medicine Lodge, Kan., $2550. 6M D4 Cruzeiro C174, 2/26/77 by RC Mischief D4; Deeds Hereford Ranch, Pritchett, Colo., $2500. Cruzeiro D4 4U38, 4/1/76 by TMF D4 Mischief 248; Rod Gelsinger, Hat Creek, $2350. 6M FD Cruzeiro 32, 3/3/76 by Fort Domino 052; R&R Cattle Co., Coldwater, Kan., $2050. 6M D4 Cruzeiro B1A, 3/12/76 by 6M D4 Cruzeiro 61; Collins Reposture, Carson, Colo., $1700. 6M D4 Cruzeiro, B173, 2/27/77 by RC Mischief D4; Deeds, $1650. Unnamed, 9/12/76 by RC Mischief D4; Deeds, $1500. 6M 6M Cruzeiro 18, 4/1/76 by 6M BR Cruzeiro 2; Deeds, $1600.

Heifers: 6M NBIA Cruzeiro 43, 9/26/76 by BH Cruzeiro 49; Willken, $800. 6M D4 Cruzeiro B176, 9/24/77 by RC Mischief D4; Willken, $450. Cruzeiro D4 4U 76, 2/6/77 by 6M Cruzeiro D4 4U 71; Willken, $400. Cruzeiro D4 4U 80, 3/16/77 by TMF D4 Mischief 248; Ken Atkinson, Farnum, $420.

Icy roads and strong winds were the order of the day and undoubtedly kept some prospective buyers from attending the annual fall sale of Ed and Norm Middleswarth. Although the crowd was somewhat small the quality was there. Those in attendance were there to buy and they bid readily.

The quality offering was as usual excellent. Despite the adverse weather conditions the crew presented the offering in a fine manner.

Volume buyers included Wilken, taking a top bull prospect as well as several heifers. Other volume buyers were Deeds; Collins; and Thompson Ranch, Alliance, Neb. — JERRY YORK

GLENKIRK'S POLLED HEREFORDS
Maysville, Mo., Nov. 19

11 bulls.....$3,034
73 females.....2,081
84 lots.....2,206

Auctioneers: Eddie Sims & Jim Birdwell
Sale Manager: National Cattle Services

Bulls: GK Mr Beef 172J, 3/3/77 by Stane Mr Beef 2F; J&B Company, Argentina, $10,000. GK Vindicator 1315J, 3/29/77 by GK Vindicator 1; Komega, Argentina, $7000. Klondike 91A, 5/17G, 4/8/75 by Klondike A One 91A; Blumefield Farms, Talleke, Tenn., $4500.

Pairs: LE Miss Finch 9025, 3/4/75 by Finch Vic Grande and her 3/10/77 heifer calf by Stane Mr Beef 2F; Komega, $13,000. GK Miss New Look 50D, 3/18/72 by New Look 2400; Paul Deer Farms, Springfield, Ohio, $3100. Her 2/27/77 heifer calf by LS Beau Victor 130, Beasley Polled Herefords, Holly, Texas, $2500.

Females: WJH Miss Trojan 7, 4/27/70 by JB Squire III; Brink's Embryological Science Center, Grovetown, Ga., $8900. Klondike Lassie 98E, 3/10/73 by TF Beau Mode 23X; Komega, $6300. Klondike Lassie 914T, 3/21/75 by TF Beau Mode 23X; Komega, $4700. BOK Nashville Nancy, 2/22/76 by LS Beau Victor 130; Hardman Hereford Ranch, Kirksville, $4500. GK Beau Miss 230J, 3/11/77 by LS Beau Victor 130; Palachek, Canada, $4100. ADHY Miss Mischief 06D, 4/8/72 by AD Bud 58; Walnut Hills, Smithsburg, Md., $4000. Klondike Lassie 271F, 3/21/74 by TF Beau Mode 23X; Beasley, $4000.

An overflowing crowd evaluated highly the Glenkirk cattle offered in the "Sale of Dedication." The bidding was fast and active as buyers from throughout the U.S., Canada and South America selected seedstock to put in their herds. — JAY PURCHASE

WYOMING HEREFORD ASSN.
Douglas, Wyo., Dec. 3

49-3/4 bulls.....$949

Auctioneer: Robert Schnell
Sale Manager: Robert Williams

Tops: Champion, B Prince Diamond 828, 3/21/76 by FHR Diamond Misch 48; The Berrys, Cheyenne, to Wright Land & Livestock, Glendo, $2200. Reserve, GRB British Lad 066, 2/10/76 by Brilisher Lad 914; Gary Bailey, Eaton, Colo., to Bill Cross & Sons, Douglas, $1650.

GO Mont Regent M48, 3/13/76 by KB Regent Misch 721; George Dohsner & Sons, Torrington, to Vernon Baumgardner, Wheatland, $1900. WH L1 Advance F4, 3/6/75 by HH Advance C836; Waggoner Herefords, Jay Em, to B.B. Brooks Co., Casper, $1650. WH L1 Advance F170, 12/1/75 by HH Advance C836; Waggoner to Lawrence Rabin, Crawford, $1600. Mark Husker, 4/3/76 by Upstream MRK Don 826; Robert A. Williams, Crowheart, to John Stoll, Crowheart, $1600. WH Astronomer F172, 9/15/75 by FH BO Aster 4406; Waggoner to Three Bar Ranch, Grover, Colo., $1550. BI Western Prom 501, 4/28/76 by Western Domino 150; Branding Iron Herefords, Harrison, Neb., to Chester Hajed, Aladdin, 3/4 interest, $1450. WH L1 Advance F179, 9/26/75 by HH Advance C836; Waggoner to Three Bar Ranch, $1300.

B Prince Diamond 846, 4/8/76 by FHR Diamond Misch 48; Berrys to Cross & Sons, $1250. Elite Prnc Jake 642, 4/19/76 by JH Real Prince D41; Elite Hereford Ranch, Encampment, to SS Ranch, LaGrange, $1200. GO Mont Regent M7—½/26/76 by KB Regent Misch 721; Ochsner to Stoll, $1150. WY D4 Pres 13, 4/1/76 by 6M D4 Cruzeiro 148; William O. Yelk & Sons, Yoder, to Alvin Ylak, Yoder, $1100. WY D4 Pres 10, 3/5/76 by 6M D4 Cruzeiro 148; Yelk to Cross & Sons, $1050. WY D4 Pres 17, 6/2/76 by 6M D4 Cruzeiro 148; Yelk to Stoll, $1000. Prairie Prince 687, 4/2/76 by 9249 Beau Bald 1441; Stafford Herefords, Chugwater, to Baumgardner, $1000. D4 Astronomer 129, 4/21/76 by 6M D4 Cruzeiro; Ann Bott, Boulder, to Ted Edwards, Gillette, $1000.

It was the concensus of most consignors and buyers that this was the best set of bulls to be sold at this highly successful state sale. The quality was very deep and judge Bart Strang, Meeker, Colo., commented on this depth.

The crowd was a good one. They came to buy bulls and did right along on their choices. Demand was strong for the most part. The offering represented the breeding of 20 consignors.

Volume buyers included Stoll, Cross & Sons and Three Bar Ranch. — JERRY YORK

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BY THE WORD: 35 cents per insertion. 30 cents for cash with order OR when ordered for 3 or more insertions. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number, hyphenated words as two. Minimum charge $3.00.

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CONDITIONS

BLACK and WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ADS must be paid in advance.

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday.

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in phoned copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is NOT agency commissionable.

WESTERN LIVESTOCK JOURNAL

Patti McDuffee
Classified Ad Mgr.

Barbara Wyckoff
Classified Promotion Mgr.

4th Floor
Livestock Exchange Bldg.
Denver, CO 80216
Colo. Res. 1-623-2800

PHONE TOLL FREE—800-525-9030

DO NOT PHONE in response to blind ads. Advertisers names and locations are confidential. Write, showing Ad Dept. No. on your envelope, and your reply will be promptly forwarded.

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EMPLOYMENT WANTED 1

RELIABLE, MARRIED working ranch manager with family, wants permanent position with purebred or commercial herd. Lifetime experience all phases of business along with the farming to feed them. Can condition cattle for consignment and production sales. Best references. Available soon. 503/865-3417.

EXPERIENCED COLLEGE graduate, 26, married, desires foreman/working manager position. Experienced calving, practical vet., haying, irrigation, heavy equipment, horses. Resume, references upon request. All inquiries answered. Idaho, Oregon, Washington preferred. Write Ad Dept. 835 c/o WLJ.

HELP WANTED 2

FEEDLOT COWBOY, central California. 805/925-2426.

WANTED: EXPERIENCED, reliable, married man for a ranch job in Nebraska. 308/749-2270.

YEAR ROUND, EXPERIENCED ranch hand. Call before 7 a.m., after 8 p.m., 208/355-2306.

HERDSMAN WANTED FOR a registered Hereford herd in eastern Oregon. Write Ad Dept. 834 c/o WLJ.

NEEDED: SECOND MAN

For progressive registered Polled Hereford operation. Duties include: working with cowherd, A.I., calving, some farming. Cattle experience and some mechanical ability required. Benefits, housing, beef and top wages. References required. Oregon. 503/384-3064.

RANCH HAND: NEVADA ranch. Good salary house, utilities; some groceries furnished. Phone: 603/522-8796.

POSITION AVAILABLE WITH Simmental herd in Rocky Mountain area. Herdsman familiar with purebred cattle business, knowledgeable in A.I., calving, fitting and showing and general animal health. Nice house furnished. Send resume to: Ad Dept. 831 c/o WLJ.

RANCH HAND FOR horse farm. General ranch work, feeding, stall cleaning. Must be able to start colts. Prefer married. Must have top references. Ranch located between Denver and Colorado Springs. Phone: 303/688-4765 or write: Horse Patch Farms, Rt. 1, Box 730, Franktown, CO 80116.

WANTED: MATURE, married, non-drinking, self-starting, hard working, honest farmer/rancher type man, experienced in all types irrigation, cattle, machinery, fence repair, hay, pasture; mechanical ability. Resume/references required. Box 331, Eureka, NV 89316. Call Toll Station Diamond Valley 38, Ely, Exchange.

I AM LOOKING FOR a man experienced in horses, livestock and farming to work on ranch in northern California, 25 miles from Orland. This will be a permanent position working with the owner. Please send letter outlining your qualifications or call: Vern Taylor, Star Rt., Box 40, Orland, CA 95963. 916/865-3831 or 408/293-3007.

EMPLOYMENT WANTED 1

RANCH MANAGER, 29, married, one child, experienced in all phases of cattle ranching. Shoe horses and break colts. 408/388-3001.

YOUNG MAN, 36, DESIRES manager job on 150-200 cow mountain ranch. Experienced with excellent references. Consider any location. Call: 406/265-4572, evenings.

WORKING RANCH MANAGER, 36, married, desires permanent position with solid ranch, purebred cattle business, knowledgeable in A.I., calving, fitting and showing and general animal health. Nice house furnished. Send resume to: Ad Dept. 831 c/o WLJ.

COWMAN WITH BROAD Ag experience, both practical and formal. Prefer working management with progressive range cow operation. Have airplane and helicopter license. P.O. Box 701, Billings, MT 59103.

BLIND BOX ADVERTISERS: By the word ads, count 5 additional words AND include $1.50 PER INSERTION for cost of forwarding replies.

PROFESSIONAL RANCH MANAGER is available for employment with a large ranching operation. Degree in Ag. Econ. and 20 years experience in all types of agriculture. Call: 209/564-6808. Write Ad Dept. 833 c/o WLJ.

NEED FREE HELP?

Experienced ranch manager has 2 to 3 15-19 year old boys (Court placements) to do all types of ranch work — Need housing and equipment.
Don McCarty, 35056 Mathews Rd., Eugene, OR 97405.

HELP WANTED 2

ALL AROUND, EXPERIENCED ranch hand, familiar with purebred cattle, machinery maintenance, some irrigation. Prefer over 30, married. References. South of Denver, 303/688-4600.

FOR ABSENTEE OWNER: Caretaker and care of 4 horses on ranch, 50 miles from San Francisco. Modern house. Retired couple with supplementary income. Advise qualifications, references. Write to: Room 400, 68 Post St., San Francisco, CA 94104.

DISTRIBUTORS WANTED 2A

ATTENTION! Stockmen-Ranchers-Suppliers: Let's talk CONSERVATION of VEHICLES and MACHINERY-CROP PRODUCTION COSTS-BUILDINGS. THE TIME IS NOW! We have a guaranteed PRODUCT LINE to help YOU DO IT. PRODUCTS-WHOLESALE ACCOUNTS-DISTRIBUTORSHIPS are available. For information or pre-Denver Stock Show appointment, write: Box 485, Genoa, NE 68840. Call: 402/993-2240.

CUSTOM SERVICE 2B

WE WILL FEED our hay to your cattle on our ranch. Up to 1,000 head, through April 30 — $65. Sprague River Valley, Ore., 503/533-2597.

BUY YOUR CATTLE before the grass comes. We will feed them for you. Space available in central California conditioning lot. Low cost by-products. Tri J Cattle Co., W.L. "Bill" Jones, P.O. Box 165, Firebaugh, CA 93622. 209/659-2211, days or 655-4430, evenings.

CATTLE 5

FOR SALE: 3 YOUNG registered Polled Hereford bulls. 805/937-6858, evenings.

TWO-YEAR-OLD Simmental/Longhorn cross bull for sale. Julie Magee, 415/837-7228.

SHORTHORN COWS AND heifers. $300 and up. P.O. Box 44, Paso Robles, CA 93446.

REGISTERED ANGUS RANGE bulls for sale. Golden State Angus, Orland, Calif. Phone: 916/865-4327.

AMERICAN BUFFALO

Breeding stock, meat, robes, heads, specialty items and services connected with Buffalo ranching. For complete list, contact: American Buffalo Association, P.O. Box 843, Coffeyville, KS 67337.

During the National Western Stock Show

Plan to attend our 2nd Annual Buffalo Auction, January 19th at Tri-County Livestock, 15 miles north of Denver

SELLING COMPLETE HERD: 200 young cows, Hereford and Angus breeding. $275. Lakeview, Ore., 503/947-3115.

FOR SALE: FOUR FULL BLOOD Chianina heifers. One full blood Chianina bull. William Brousard, 1355 S. Hickory, Melbourne, FL 32901. Days, 305/727-7632; Evenings and weekends, 305/727-2000.

112 REGISTERED HEREFORD BULLS sell at auction DECEMBER 29 at Brush Livestock Exchange, Inc. Range conditioned. Two's, three's and older. Details: Bud Winger, Winger Ranch, Yuma, Colo., 303/848-2433.

BULLS...BULLS...BULLS
Rugged, Heavy Boned
RANGE BULLS
Two-year-old Angus, Hereford and Shorthorn bulls from Oregon, Washington and Montana.
HEATH CATTLE COMPANY
Rt. 1, Box 25 • Nyssa, OR 97913
Call Collect: 503/372-2861
Tim Garrison, Owner — Jack Murphy, Lot Mgr.
(Formerly Hall Cattle Co.)

60 HEREFORD TWO YEAR heifers. Preg. checked to easy calving Black Angus bulls. Will start calving February 20 and will calve in 60 days. All are Bangs, Lepto and Vibrio vaccinated and eartagged. Bradbury Land and Cattle Co., 303/822-5336 or 822-9435.

Add Hybrid Vigor Today
For immediate sale
30 PUREBRED DEVON BULLS
Coming two-year-olds, range raised and ready for immediate service.
DEVONACRES
Eagle Point, Ore. 97524
Contact...Ron Anderson, Manager
11640 Highway 140 • 503/826-3109

CATTLE 5

75% LIMOUSIN HEIFERS. $500. P.O. Box 44, Paso Robles, CA 93446.

SANTA GERTRUDIS BULLS sire top calves. 213/591-2341, residence 422-6678.

Range Ready — Semen Tested
CHAROLAIS/CHARBRAY BULLS
SCHAEFER CHAROLAIS
Box 89 • Keene, California 93531
PH: 805/822-3467 or 805/854-2065

BISON CROSS CATTLE available. Information free. Bill Morris, R.R. 1, Othello, WA 99344.

17 SERVICE AGE SHORTHORN bulls. Mostly Polled. Walker Shorthorns, Rt. 1, Box 635, Willton, CA 95693. 916/667-5386.

13 REGISTERED BLACK Angus heifers, 2 years old, ready to breed. 15 registered Black Angus yearling bulls. Phone: 408/372-3071.

TO BE SOLD AS COMMERCIALS
32 yearling, open, purebred Hereford heifers. 30 coming 2-year-old horned Hereford bulls developed on grass.
Chandler Hereford, Inc.
Rt. 1, Box 190 • Baker, OR 97814
PH: 503/523-3570

GOING OUT OF BUSINESS — Selling entire Polled Hereford herd — 30 cows, 18 heifers, 14 bulls, 26 weaner calves. 503/826-7069; 503/772-9916.

CATTLE 5

LONGHORN BULLS FOR RENT. Hap Magee, Danville, CA 94526. 415/837-7228.

THE BULL SHIPPER with integrity. J.R. Carver Range Bulls. 801/731-5257. Op III

15 BRANGUS BULLS: Excellent quality, priced right. Fitzgerald Registered Brangus, 3630 Manzanita Dr., Lincoln, CA 95648. 916/645-2030, foreman.

CHAROLAIS BULLS
Purebred Horned and Polled
Performance Tested • Delivered Anywhere
RAIL CANYON RANCH • PAUL DOWNEY
Box 888 • Adin, CA 96006 • 916/299-3475

FOR SALE: FULL ITALIAN Chianina bulls, born 1977. Big C Ranch, R.R. 1, Cochrane, Alberta, Canada T0L 0W0. Ranch, 403/932-2782; Calgary, 403/288-1166.

200 HEAD RANGE RAISED registered Angus bulls. Yearlings to 3-year-olds. $400-$800. Blaggini Angus, 230 Machado Lane, San Luis Obispo, CA 93401. 805/544-1844.

15 ANGUS BULLS
Performance Tested • Coming Two's
Sired by: "Rito 149" and Ankonian Dynamo 82564
AMEN ANGUS FARMS, INC.
Iliff, Colorado 80736 • PH: 303/522-6211

CLUB CALVES — CROSS-BREDS. Gentle, health certificates, delivered. Nordyn, Box 731, Ephraim, UT 84627. 801/283-4526.

SIMMENTAL BREEDING STOCK for sale. Also, service age Charolais, Maine-Anjou and Angus bulls for sale or lease. Stan Basford, 503/567-9035, Hermiston, Oregon.

200 WEANER CALVES—Hereford and Angus/Hereford cross, weighing around 300#. 702/752-3897.

FOR SALE: REGISTERED Black Angus cows, calves, heifers and young bulls. Priced as to age and size. Valley View Ranch, 21351 Walnut, Lake Elsinore, CA 92330. Phone: 714/674-4279.

PUREBRED POLLED HEREFORD — 60 head choice cattle. Various ages and sex. Clyde Wilds, 6145 Highland Springs Road, Lakeport, CA 95453. 707/263-4072.

BULLS
Purebred Santa Gertrudis
Perfect bulls for cross-breeding. If you want more weight at market time.
Robert Gillham, Pleasant Dale, 402/795-3425 NE 68423

65 REGISTERED HORNED Hereford heifers, straight Mark Donald and Mark Donald L1 cross. All sired by ion plus bulls. Osborn Hereford Ranch, Baker, OR 97814. 503/523-3855.

FOR SALE: POLLED Charolais bulls, breeding age, easy calving, top performing. Good selection. Friable Charolais Ranch, Vinita, OK 74301. 918/256-5358, 918/256-7639 or 918/536-4288.

80 Bred registered Angus heifers — Coming 2-year-olds.
80 Bred commercial Angus heifers — Two-year-olds.
50 Bred commercial Angus cows — 4-9 year olds.
SITZ ANGUS RANCH • BOB SITZ
Harrison, MT 59735 • 406/685-3360

150 HEAD OPEN registered Angus females. Yearlings to 2½-year-olds; also, a select group of registered Angus cows, many with calves at side. Blaggini Angus, 230 Machado Lane, San Luis Obispo, CA 93401. 805/544-1844.

REGISTERED HEREFORD BULLS
Horned and Polled
40 Two-year-olds • 35 Yearlings
NOBLE'S HEREFORDS
P.O. Box 1050 • Madera, CA 93637
209/673-3091 • 674-4849

600 BRED COWS—Herefords and SWF cows, bred to Hereford, Angus and Simmental cross bulls. Start calving March 1. All one brand, all vaccinates. Sale at Livestock Exchange, Inc., Brush, Colorado, DECEMBER 29. Phone: Bud Winger, Winger Ranch, Yuma, Colo., 303/848-2433.

50 RED ANGUS BULLS
Leachman Cattle Co.
Billings, MT 59102
Jim 406/656-8583
Bill 406/656-8743
Ranch 406/259-5101
Also 30 Black Angus Bulls

GOATS AND SHEEP 6

1700 MIXED AGE EWES, including 200 ewe lambs — Fine and half blood wool — Outstanding herd for over 20 years. 303/672-9336.

CATTLE 5

BEEFALO BULLS
Hallbloods
3 Two-year-olds
7 Yearlings
FIGHTIN' T RANCH
Harrison, AR 72601
PH: 501/436-7335
Call after 6:00 p.m.

TESTEO ANGUS BULLS. Sunny Brook Ranch, Paso Robles, Calif., 805/238-0653.

FOR SALE: REGISTERED Hereford ton herd bull. Northern Pump breeding. 209/535-4191.

FOR SALE: 20 REGISTERED, graded, coming two-year-old horned Hereford bulls. L1, D4 breeding. Lyle Taylor, Vernal, Utah. 801/789-0530.

RANGE BULLS — Registered Angus, fast growing Emulous and Big John breeding. 360 Hall Rd., Watsonville, CA 95076. 408/728-2807.

BRAHMAN BULLS
Reds and Greys
AVON DAVIS
13870 Ave. 25
Chowchilla, CA 93610
PH: 209/665-2273, eves.

BEEFALO BREEDING STOCK now for sale at Box Bar Ranch, Rio Verde, AZ 85263. Phone: 602/837-1603. Or Beefalo West, 1st and Center, Casper, WY 82601. Phone: 307/235-1511.

SIMMENTAL
Bulls and Heifers For Sale
**JACOBS SIMMENT

HORSES, JACKS, MULES 8

APPALOOSA GELDING: Exceptional with cattle and youth shows. Christmas delivery. 801/283-4528.

ONE SORREL MARE MULE. 6 years old, broke to drive. Don Thomas, Waitsburg, Wash., 509/337-6525.

FOR SALE: BEAUTIFUL mules — weaners to 3-year-olds, out of spotted Jack and good mares. Phone: 916/253-2501.

WSU ANIMAL SCIENCE DEPT.
Offers Arabian, Thoroughbred and Quarter Horses For Sale
For information, contact
Perry Triplett
Purchasing Office
Pullman, WA 99164
Depth Charge, Sugar Bars, Paul A, Tudor Minstrel, All Blue, Migoli, Nebor, Raptura, Hanraff bloodlines.
Bids will be opened Jan. 16, 1978

FIVE-YEAR-OLD, bay mare mule — Good disposition, good legs, nice head, 13-1/2 hands. Could haul to northern California. Ellensburg, Wash., 509/925-2105.

PUREBRED GRAY ARABIAN stallion, 5 years, "Witez II" breeding. Started under saddle. Charles Mathieson, Sebastopol, Calif., 707/823-9053; 415/369-0362; 415/366-0817.

DOGS 9

KARRAWARRA USA KELPIE stud. World's most versatile stock dog. Pups and information available. J.H. Woolsey, Jr., DVM, 7705 Condo Lane, Windsor, CA 95492. 707/545-3909.

AUSTRALIAN SHEPHERD: NATURAL workers, started dogs, puppies now, ranch raised. Charles Bruton, Rt. 2, Box 148, Ferris, TX 75125. Phone: 214/544-3243 or 227-2306.

DOGS 9

RED MERLE REGISTERED Australian Shepherd pups. All shots, air transport, excellent workers or pets Call: 915/263-6528.

REGISTERED QUEENSLAND Blue Heeler puppies from working parents. Osborn Hereford Ranch, Baker, OR 97814. 503/523-3855.

QUEENSLAND RED AND BLUE Heeler pups from working parents. Will be weaned 12/18/77. $50. Call: 503/943-3256, Paisley, Oregon.

KELPIE PUPS BORN 9/10/77. Strong working instinct. Outstanding breeding. Males $225; Females $200. Shipping extra. Evenings, 415/851-7767.

REGISTERED QUEENSLAND Heelers. Quality reds and blues from working, imported bloodlines. Puppies guaranteed. Stud service. 916/823-1336.

$200 REWARD
For Return or Information
leading to live whereabouts of "Happy" — Blue Heeler (Dingo) male stock dog
Blue bodied, black spot on back and tail, bright copper ears and legs. Last seen on ranch in eastern Oregon November 13 wearing leather monogrammed collar. DOG IS TATOOED and is a vital part to our family, as well as, our cattle operation. Extremely affectionate. Contact: Crown Point Angus Ranch, Kimberly, Ore., 503/934-2597.

THE ANSWER FOR the coyote problem is the Hungarian Komondor. Killing wolves, coyotes. Mrs. Zoltan Hegyeli, 5896 Edna Ave., Las Vegas, NV 89102. 702/876-1245.

TO BE ANONYMOUS use a WLJ Ad Dept. number. Word ads: count 5 additional words and include $1.50 PER INSERTION for cost of forwarding replies. Display ads: include $1.50 PER INSERTION.

AUCTIONS 10

AUCTIONS 10

ROWLEY Inc. FARM AUCTION
LAND • CATTLE • EQUIPMENT
Friday, DECEMBER 16, 1977 • 9:00 a.m.
GREELEY (GILL), COLORADO
Auction held at farm located 7-1/2 mi. E of Greeley on Hwy. 263 (8th St. Rd.)

LAND: 474 Acre irrigated farm (good water); 5440 acres wheatland (3000 ac. planted). Contact: Scott Realty Co., Greeley, 303/352-1212 or C. E. Cumberlin Co., Brush, 303/842-2822, for brochure/showing.

CATTLE — FEED: 20 Registered Angus cows with 14 calves, 32 mix bred heifers; 3 Registered Angus bulls; 2000 T corn ensilage; alfalfa hay.

EQUIPMENT: (Dryland) Steiger, Cougar (New); 3 Steiger Bearcat; MF 510D combine (New); AC Gleaner G combine, corn and grain. (Irrigated) NH 1895 S/P Harvester — corn and hay heads; 1977 MF 1135 tractor; 1976 MF 1135 tractor; 1977-7700 Ford diesel with air conditioning, cab, extra weights; 1976-7600 Ford diesel with air conditioning, cab, extra weights; 1977 NH 1063 PTO bale wagon; 1973 GMC 6500 truck with Harsh mobile mix feeder; Colt alu. double grain trailers; American 40' cattle trailer, alu. pot; 3-20' Walker Beet and Grain boxes with Walker rear and side hoists; 3-20' Walker Beet and Grain boxes on tandem trailers (pups) with side and rear hoists; 2800 ft. gated pipe — 8 inch; FULL LINE LATE MODEL IRRIG. & DRYLAND EQUIP.

SALE MANAGER'S NOTE: Farmers, plan to attend this complete closeout auction of outstanding equipment and land. All equipment sells to the highest bidder, no bid ins, or reserve.

TERMS: Currency, certified funds or check accompanied by bank letter of credit. Rowley Inc. is discontinuing its entire agriculture operation.

Write or Call Auctioneers for picture brochure

Odle Cumberlin Auctioneers, Inc.
BOX 248 (303) 842-2822
BRUSH, COLORADO 80723

LIVESTOCK WANTED 11

WANT TO BUY: 250 Black Angus heifers (registered). Open or bred (weaners or older). 916/335-2661.

WANT TO BUY HERD BULLS — Black Angus (registered), at or near service age. 12 head, premium quality. 916/335-2661.

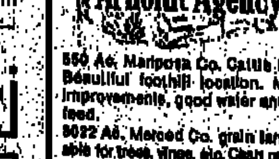
TOP QUALITY OPEN ANGUS heifers, preferably early Fall yearlings, ready to breed in December. Call: 417/329-5329.

BZZZZ...
Word really FLIES when you advertise in Western Livestock Journal

Interested to Buy
200
Low Percentage
SIMMENTAL STEERS
600# Average
Willing to pay premium price
Response requested at once
BAVARIAN LION CO.
Calistoga, California
707/942-4033
Before 7 a.m. or evenings

PACIFIC Farms, Ranches 13

FOR GOOD OREGON ranches, come to Kerr, Oains and Assoc. Creston Close, ranch salesman. 325 NE Hawthorne, Bend, OR 97701. Phone: 503/389-8911; nights, 548-6767.



550 Ac. Mariposa Co. Cattle Ranch. Beautiful foothill location. Modest improvements, good water and good feed.
3022 Ac. Merced Co. grain land suitable for trees, vines, etc. Cash or terms. $650 per acre.
160 Ac. Madera Co. Citrus Ranch. 140 ac. navels, 20 ac. Valencias. $3,000 per ac., crop included. Terms available. Surplus water. Also, 80 ac. open land adjacent, $800 per ac., terms.
800 Ac. Hay and irrigated pasture near Red Bluff, suitable for trees. $1,500 per acre, terms.
697 Ac. Dryland — Good water conditions. $1,000 per ac. Cash or terms.
ARNOLD AGENCY
Madera, CA 93637
Madera 209/674-2441
Eves. 209/439-1687
Marysville 916/742-0726
Eves. Atwater 209/358-5550
Eves. Red Bluff 916/527-1573

PACIFIC Farms, Ranches 13

NO WINTER FEEDING
6240 Acres deeded. Winter permit for 400 head. Very compact operation with complete control of cattle and land. Can be locked for privacy. No equipment problems with this ranch. Considerable timber value? Priced at $850,000. Terms.
Ranch and Town Real Estate, P.O. Box 391, Prairie City, OR 97869. Phone: 503/820-3358.

BY OWNER: 225 ACRES permanent pasture, Merced, California. Leveled, pipelined, pump water. Cotton, alfalfa, tomatoes produced on adjoining property. $1200/acre, terms. Phone: 209/224-0519.

PINE TREE CATTLE CO.
Realtors—Managers
Cattle Brokers
209/784-1000
P.O. Box 689
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105 or 865-3128
154 East Walker
Orland, CA 95963

Take Advantage of Our
WLJ WEEKLY CLASSIFIED

SOUTHEASTERN OREGON
900 Cow/Calf Ranch
6600 Acres deeded; 42,000 acres BLM; 552 acres irrigated; free water. All land in one block, fenced, 12 pastures. New owner's home and ranch headquarters in beautiful valley, live stream. Excellent hunting, deer and antelope, abundance of birds. PRICE: $1,150,000. Owner contract.
CONTACT:
GEORGE RICHMOND
RICHMOND REALTY
Hayden Lake, ID 83835
PH: 208/772-5337

TURLOCK, CALIFORNIA
380 acres level corn and alfalfa in Turlock Irrigation District. 2 homes, one with pool, 2 deep wells, large corral area with steel stanchions, 4-1/2 miles from town. Would make a perfect dairy set-up. Owner will exchange for northern California, Oregon or Nevada ranch. Priced at $2800 per acre. Exclusive listing.

CENTRAL CALIF. FINEST
570 acres of permanent pasture in the heart of Oakdale Irrigation District's finest clover area. Minutes from city of Oakdale. 2 deep wells, and 1 drain pump. Approx. 260 acres can be farmed to oats and corn for silage and would make excellent dairy. Good corrals, and one irrigator's home. Approx. 80% pipelined. Has $416,000 FLB assumable loan to qualified buyer. $912,000.
FOOTHILL REALTY
1191 East F St., Oakdale, CA 95361
PH: 209/847-5991

391 ACRE cattle or farming ranch, 7 miles south of Marysville, Calif., in Yuba County. 356 acres in good irrigated permanent pasture, level, 3 large water wells and 1 big sump pump. All cement pipelines with excellent drainage. Balance 35 acres in native grass, feeding area, large hay barn and fenced in 4 fields. Excellent dove, pheasant and duck hunting. Price: $465,000 — "good terms".

85 ACRE cattle, sheep or horse ranch in Tehama County, 2 miles north of Corning, Calif. White fences, home on a knoll, this ranch is a real beauty. 50 acres in good irrigated permanent pasture and balance of 35 acres can be irrigated by sprinklers, cement pipelines to all fields. 1 large water well and excellent drainage, big shop, horse stalls, hay barn, corrals and scales. 1 home, small but spacious, 3 years old, 2 bedrooms, family room, fireplace and large swimming pool. Excellent dove, pheasant and duck hunting. Price: $190,000 — "good terms".

473 ACRE cattle and farming ranch combination and/or raising dairy Holstein heifers. 5 miles southeast of Marysville, Calif., in Yuba County. 4 large water wells and 1 big sump pump, all cement pipelines, excellent drainage and land level to grade. 160 acres in irrigated permanent pasture and 270 acres being farmed to oats and Sudan grass hay. Balance of land in shop, storage, feeding area, barns, homes and roads. 2 homes, 1 large beautiful 4 bedroom, 1 small two bedroom: Big modern, shop, large hay barns, corrals, scales, cement feeding area and all fields fenced and cross-fenced. Crops that could be grown on this sandy loam soil are; corn, oats, melons, beans, alfalfa and orchards, prunes, almonds and walnuts. Excellent dove, pheasant and duck hunting. Price: $610,000 — "good terms".

"Other good ranches and farms available"

Stromer Realty Company of California
Bob Ghiglia
Branch Office
600 Leisure Lane • Suite 107
Sacramento, CA 95815
PH: 916/922-6569

PACIFIC Farms, Ranches 13

320 ACRE RANCH — 285 irrigated. Pasture, hay and grain land. $585 an acre. Bonanza, Oregon. Phone: 503/545-6341.

280 ACRES
Most all irrigated in good permanent pasture, grain and alfalfa land. Good fencing and cross-fencing. 50 acres of Pines for choice building sites. Borders paved road. A good buy at $200,000.
HOLMAN REALTY, INC.
4729 S. 6th St.
Klamath Falls, OR 97601
PH: 503/884-1343

EASTERN OREGON
225 ACRES with 220 acres water right. 152 acres under wheel line sprinkler, balance gravity irrigation. 1/2 mile new mainline, 1 new wheel line, three others in good condition. In alfalfa, grain and some pasture. Newly remodeled, 3 bedroom home, shop and steel granary, two stock ponds. Price of $235,000 includes all irrigation equipment.
WORKING RANCH: 461 acres with 350 acres irrigated in hay, grain, pasture and corn. 309 acres water right plus 97 acre supplemental right from two springs. Two reservoirs to store spring and waste water. Gravity irrigation. 4 bedroom home, machine shed, bunkhouse with walk-in cooler, grain storage for approx. 10,000 bu., feed lot and corrals. $365,000, terms.
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EASTERN OREGON PROPERTIES
200 ACRES IRRIGATED. 75 HP pump on well tested at 1108 GPM. 5 wheel rolls, 3/4 mile mainline. 80 acres seeded to alfalfa this fall, balance of 120 been cropped for 2 years. Ready for seeding next spring. 4 Bay metal machine shed, partially finished home. Highway frontage. Total price: $155,000. Also, an additional adjoining 360 acres cleared and fenced available.
800 ACRES flat brush land with one mile highway frontage. Proven irrigation water in area. $150 per acre, terms available. Also, smaller parcels available at same price.
OUTSTANDING RANCH. 5,400 deeded acres, 598 head BLM private allotment, 100 head Forest permit. 2 large modern homes, 14 acre spring fed reservoir provides year round irrigation. Additional private fishing pond. Machine shop, scales and corrals. Complete line of haying equipment. Total price: $800,000, terms.
IRRIGATED FARM. 640 acres, of which, 320 are under sprinkler irrigation with 2 wells and 320 acres all cleared and cropped one year. Fenced and no improvements. Total price: $272,000, terms.
JETT BLACKBURN REAL ESTATE
771 Ponderosa Village
Burns, OR 97720
PH: 503/573-7206

INTERMOUNTAIN Farms, Ranches 13

FOR RANCHES — Cook Real Estate, Box 127, Salmon, ID 83467. Phone: 208/756-2524. Licensed in Idaho and Montana.

ELKO COUNTY, NEVADA
Base of Ruby Mountains
35 mi. SE of Elko. 4000 acres, 1500 acres irrigated meadow, balance excellent native grazing, some crested wheat. Outstanding improvements. Fenced, cross-fenced. Can be divided into smaller units. Scenery unlimited. Hunting and fishing. 702/738-6270.

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PACIFIC Farms, Ranches 13

PACIFIC Farms, Ranches

WORKING CATTLE RANCH
SACRAMENTO COUNTY, CALIFORNIA
1500± Acres. Approximately 130 acres irrigated, 3 wells and 4 large holding reservoirs. Excellent soil report, approximately 1/3 of ranch is Honcut loam overflowed — could raise row crops, grains, grapes, etc. Barns, corrals, and feeding barns. Large Victorian house. Lucille Owens — 916/933-0540.
STEELE REALTY & INVESTMENT COMPANY, INC.
7171 Bowling Drive, Suite 1020 • Sacramento, CA 95823
PH: 916/391-1304

SOUTHERN OREGON
Combination farm and ranch. 5100 deeded acres plus 6600 lease; 1300 acres of sprinkler irrigated crop land and 1100 acres of irrigated pasture plus 900 acres of excellent soil that can easily be developed for crops. Excellent summer range. You can run cows and raise alfalfa, grain and potatoes. $2,900,000.
Evenings contact: John Cameron 503/882-8538
or Don Kirkpatrick 503/884-9766
BRUCE OWENS, REALTOR
520 Klamath Ave. • Klamath Falls, OR 97601
Office: 503/884-3128

SAN BERNARDINO COUNTY
320 Acres of grassland in Chino Hills. Steep hills but open country. Good rainfall belt. Possession can be had for this coming season on quick sale. Good "spec" for southern California at $320,000. Terms available.
For further information on the above ranch, please contact Ernest Eckhoff evenings and weekends, 714/633-6974. If no answer, please call the office at numbers listed below.
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Real Estate Brokers
1818 W. Chapman Ave. • P.O. Box 267 • Orange, CA 92668
714/532-2538 • 541-2621

INTERMOUNTAIN Farms, Ranches 13

INTERMOUNTAIN Farms, Ranches

BY OWNERS — FIRST TIME OFFERED
2800 acres, of which, 1800 acres are deeded, 1000 BLM; 1350 acres are circle irrigated, balance could be irrigated. Ranch is outstanding for hay and pasture. We produce around 7000 tons of hay per year. Excellent market for Seattle area. Ranch has first rights to purchase BLM land. Abundant water from Grand Coulee Project. Modern feed lot for 3000 head, 2 large Harvestore silos (800 ton each), feedmill, grain storage, cube storage for over 5000 ton, automatic loading and unloading. Exceptional housing: One 5 bedroom home, three 3 bedroom homes, one duplex, shop and all equipment. $2,200,000, terms or $2,000,000 cash. We developed ranch starting 1968 — one owner. The ranch is capable of showing net in excess of $300,000. Depreciated assets could be over $1,000,000. Management available.
Write: N. Stakkeland • 3815 Rickenbacker Rd.
Boise, ID 83705 or phone: 208/336-5758

SOUTHERN UTAH
1320 Deeded acres, 300 leased. Good water situation — well priced.
Don Radford, New Century Realty, Inc., P.O. Box 315, Provo, UT 84601. 801/375-9000; 375-2761.

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Ranch Broker
ROBISON REALTY, INC.
Dial 208/345-3163, day/night
Suite 715, Bank of Idaho Bldg
POB 2616, Boise, ID 83701

IRRIGATED ALFALFA HAY RANCH
3869± ACRES located in highly productive valley on paved blvd near towns and schools in southern Utah.
1564 ACRES with 4 acre feet per acre of State decreed water rights are developed and planted, producing exceptionally fine alfalfa hay plus 2305 acres of contiguous level ground that may be developed. Ten deep well pumps, 950 acres of sprinkler system alfalfa and 600 acres of flood irrigated alfalfa. Sales price includes land, sprinkler system, tractors, balers, stackers, mowers, etc. and all farming equipment necessary for operation and stationary improvements including hay sheds, scales, pellet mill, roller mill and modern residence.
Price: $3,000,000.00. Details and terms will be furnished to qualified buyers upon request.
C. STANLEY HUTH REAL ESTATE
124 Chester Ave. • Bakersfield, CA 93301
PH: 805/325-9057
Evenings: Bill Holaday, 805/322-0489

210 ACRE RANCH IN Altonah, Utah, that is a good balanced operation. Excellent water rights and spring. At the foot of the Uintah Mountains, land for diversified crops. Home in excellent condition, barns, shop, granary, corrals, fences and gates in good condition. Equipment negotiable. $178,000, a down, balance negotiable. Round Up Realty, 801/789-5544.

650 ACRE CATTLE RANCH nestled in a beautiful valley next to the hills, west of Montpelier, Idaho. Small town adjacent to property. Has good river bottom land plus hill ground. Nice large bedroom home, lots of outbuildings and corrals, machinery. Also, has Grade A Dairy set up. First time offered. On main road and close to shopping and schools. Call: CITY AND RANCH REALTY, Soda Springs, Idaho 208/547-3311 for details.

TRY CLASS ADS

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BEAUTIFUL MESA RANCH South. Appx. 735 acres. South of Carbondale, 30 miles to Famous ASPEN. Main Ranch House 5 bedrooms, 2 baths. Plus...2 bedroom Guest House, 2-two bedroom tenant houses. Numerous out buildings and corrals. 200 head Forest permit. 10.25 cfs irrigation water. Magnificent view and perfect for subdivision. $1,200,000. CONTACT: Ruth or Ray at Fender Realty, Inc., Box T, Carbondale, CO 81623. 303/963-2417.

MOUNTAIN Farms, Ranches 13

THREE CENTER PIVOT irrigated quarter sections near Joes, Colorado. Priced under $1000 per irrigated acre. Contact: Pat Smith, Joes Route, Yuma, CO 80759. Phone: 303/848-2479.

COLORADO RIVER POINT HOUSE: Appx. 133 acres. 45 miles from Vail. Frame constructed home, 2 bedroom, 1 bath. "Colorado River View." Zoned Agriculture. $110,000. CONTACT: Ruth or Ray at Fender Realty, Inc., Box T, Carbondale, CO 81623. 303/963-2417.

LARAMIE RIVER RANCH: 3,440 acres deeded, 3,520 acres Government lease. This operating ranch is also a fishing and hunting paradise! $500,000. Hesse, Inc., P.O. Box 153, Ft. Collins, CO 80522. Phone: 303/482-2234.

SPRING PARK RANCH: Appx. 567 acres. 230 acres irrigated and cultivated. Ranch style log home near running stream offers view of Mt. Sopris from its private valley. Perfect retreat — Potential for subdividing. Short drive from Aspen and Glenwood Springs. $660,000. CONTACT: Ruth or Ray at Fender Realty, Inc., Box T, Carbondale, CO 81623. 303/963-2417.

ELBERT COUNTY RANCH
1560 acres of prime ranch ground located approx. 35 miles S.E. of Denver. Includes 100 acres irrigated farm ground, 700 GPM irrigation well, good home, corrals and barns and 1 mile of running creek. Low down payment and assumable loan.
Clint R. Hoagland
303/646-4879
HORTON-CAVEY REALTY CO.
303/841-3151

SWEETWATER VALLEY RANCH: 35 miles from Vail, Colorado. Appx. 4,100 acres. Main house: 3 bedroom, 3 bath, fireplace. Plus...Guest house and 3 other homes. Creek and mountainside. Bordered by National Forest Service. Irrigation water and a 268 head cattle permit. $1,200,000. Negotiable terms. CONTACT: Ruth or Ray at Fender Realty, Inc., Box T, Carbondale, CO 81623. 303/963-2417.

PLAINS Farms, Ranches 13

FOR SALE: 1,280 ACRE diversified farm. Three miles from town. Trees and creek throughout. Phone: 605/823-4393. Art Honeymann, McLaughlin, SD 57642.

It's worth looking into.

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I HAVE MANY NEW cattle ranches from 100 to 500 units. Also, combination farms and Grade A Dairies. Call: Jerry Mullin, Broker, day or night, 417/683-4101, or write: Mullin Farm and Ranch Agency, P.O. Box 66, Ava, MO 65608.

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250 COW RANCH
Crop Land Is...
Sub-irrigated meadowland. Easily expanded to 300-400 cows. Lots of range adjoining ranch @.55/A.U.M. Buildings are all modern Log construction. Consistently weaning calves at over 500#. One of the best managed ranches in British Columbia.
Asking $300,000.00
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377 St. Laurent Ave.
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RANCHES FOR RENT OR LEASE 14

RANCH LEASING OPPORTUNITY
Cattle and Equipment for Sale
2900 Acre, well preserved, Kingman Co., Kansas ranch (bet. Pratt and Wichita). Excellent carrying capacity and hay production. 341 head, mostly Hereford females and herd bulls with 60 years of constructive breeding. JD 4230 tractor and JD 200 hay stacking system. Carroll Haygood, agent, Box 6, Kingman, KS 67068. Phone: 316/532-6136; 532-2292.

Advertise in Western Livestock Journal

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SOUTHWEST Farms, Ranches 13

CENTRAL NEW MEXICO RANCH
245 Head carrying capacity. Priced for quick sale. Improvements, waterings in good condition. Presently operated as cow/calf operation. Price has been reduced to $215,000.
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290 acres cultivated, with 2 wells producing 1,000 GPM each. 2 pump backs. Clean farm with good improvements. $200,000. Complete farm equipment available. Contact:
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KOHLHASE and ASSOCIATES
Ranch Brokers
430 W. Main St., Mesa, AZ 85201

CENTRAL ARIZONA cow or steer ranch. 500 cow capacity. $900 per cow unit. Southwestern Sun Ranch & Realty Corp., 712 Sandia Savings Bldg., Albuquerque, NM 87102. 505/242-7370.

200 HEAD
5161 Deeded acres, State and BLM. Nice 3 bedroom, 3 bath home with all utilities. 3 car garage, large barn, 5 wells, 5 springs, fenced and cross-fenced, 4 pastures, 4 dirt tanks. This ranch has been in one family 80 years. This is a good one! Virgil Haverty, 602/886-4364 or Don Thacker, 602/886-5404.

RANCHES OR PASTURE WANTED 15

FOR QUALIFIED CLIENTS:
- Ranches of 50 to 500 cow capacity.
- Prefer yr-round balance if possible.
- With/without bldgs.; in varied cond.
- Cent/No. Cal, western Nev, So. Ore.
- No "potential sub-divisions" please.
- We also have good farmland buyers.

Bob Koellitz 916/687-6009
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Call: BUD LATER, INTERNATIONAL MARKETING DIV., CENTURY 21 U.M.R., 150 S. 400 No., Logan, Utah 84321. Call toll free 800/327-1109 ext. C500. Brokers call: 801/752-5000.

TRY CLASS ADS

PASTURES AVAILABLE 17

6,000 ACRES WINTER RANGE for 500 cows in Yolo County. 2.5 inches of rain. Gene Steed, 805/832-7190.

WINTER AND SUMMER PASTURE available for 200 yearlings near Prescott, Arizona. Evenings, 602/445-2886.

SUMMER PASTURE May 1 — November 1. 1200 pair plus 1000 yearlings. Take all or part. Lake County, Oregon. Phone: 503/947-2923.

WINTER RANGE CHICO AREA — December-May — 16,000 acres. Spring pasture Medford area — 3,000 acres — April-August. 916/895-0288 or 916/343-3180.

HAY, FEED, SEEDS 18

7,000 TONS, TOP quality, 3 wire bale, alfalfa hay located in southern Utah. Price: $55-60 per ton according to grade, FOB roadside stack. Will pelletize to suit, through ranch pellet mill, in 1/4", 1/8" or 9/16" size at $85 per ton bulk. Contact: Bill Holaday or C. Stanley Huth, 124 Chester Ave., Bakersfield, CA 93301. Call collect: days, 805/325-9057; evenings, 805/322-0489 or Jim Fain, evenings, 805/845-1982.

BUSINESS INVESTMENTS 19

BUSINESS INVESTMENTS 19

One of the LARGEST LIVESTOCK AUCTIONS in the United States!
33 acres of buildings, corrals, milk barn, restaurant, bar and so much more. 2 sales per week and 1 feeder sale per month. In operation since 1930, this fine facility is located in the beautiful San Joaquin Valley. $1,850,000.
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LIVESTOCK AUCTION BARN — Cinder block construction. Over 66 holding pens and corrals of varying sizes, loading chutes, segregated alleys, all in good condition. Over 6 acres and 600 feet fronting on highway 40 in Vernal, Utah. Round Up Realty, 801/789-5544.

FOR SALE: LIVESTOCK Market, NE Oregon, cattle country. No trader cattle. Includes 16 acres commercial property, excellent facilities, two homes. Gross income exceeds $135,000. Contact: Fred Wallender. Brochure available. 503/963-3800. Century 21, Eagle Cap Realty, 2315 Adams, LaGrande, OR 97850.

LIVESTOCK LOANS 19A

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ROUND BALE FEEDERS for 1500# round bales. Heavy duty 1" square tubing. Only $95.75. Rectangular feeders also available. Free literature. Dealerships available. STARR NATIONAL, 130 Main, Colchester, IL 62326.

OIL AND GAS DEPOSITS are plentiful. Locate Oil-Gas-Water, using our amazing detectors. Rugged, sensitive, accurate. Detectors prepaid—Water $59.50; Gas $79.50; Oil $79.50. We make drilling locations and evaluate acreage. Scotts, Leoti, KS 67861, 316/375-2553.

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MODEL 60A TINE pickup Hesston Stakhand, used 3 seasons. First class condition. Will trade for cattle. Box 186, Wells, NV 89835. 702/752-3433.

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RAILROAD TIES: ALL grades. Wire, fencing, posts and corral lumber. Flat cars for bridges and bridge timbers. ORTH RANCH SUPPLY, 9 miles east of Ceres on Whitmore. Phone: 209/883-4487.

SCHOOLS 24

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Auction Results

LEACHMAN RED ANGUS
Billings, Mont., Dec. 5

11 heifer pens of 5	$1,923
36 heifer pens of 2	739
60 heifers	421
107 pb heifers	683
80 comm. heifers	210
32 bulls	760

Auctioneers: Curt Rodgers, Harold Henry

Bulls: Leachman Chinook 1428, 4/1/76 by Leachman Chinook 605, (YR 103); W.R. Summers, Flaxville, $1400. Leachman Thunderbolt JX 1706, 9/4/76 by Thunderbolt, (YR 101); Boot Jack Ranch, Mocassin, $1000. Leachman Crow Chief 1495, 5/7/76 by JBS Choctaw, (YR 120); Jim Otto, Grace City, N.D., $925. Leachman Chinook 1437, 4/7/76 by Leachman Chinook 605, (YR 111); Ray Easter, McAllister, $900. Ten head of long yearling bulls, February through May 1976; Big Horn Land & Livestock Co., Buffalo, Wyo., single draft sale, $825 each.

Heifer calves: Leachman Chik 1926, 3/3/77 by Holt's Emulous Pride 70, (WR 119); FRN & Co., Franktown, Colo., $3500. Leachman Daphne 1891, 1/14/77 by Leachman Chinook 605, (WR 102); Eakin Hawkeye Farms, Bloomfield, Iowa, $2700. Leachman Dream 1912, 2/17/77 by Leachman Chinook 605, (WR 113); Boot Jack, $2600. Leachman Moonbeam 1988, 3/31/77 by Leachman Chinook 605, (WR 110); Roberts Red Angus, Suffolk, $1900. Leachman Minola 2022, 4/12/77 by Choctaw Chief 373, (WR 120); FRN & Co., $1600. Leachman Michelle 1972, 3/24/77 by Leachman Chinook 605, (WR 110); Big Sky Red Angus, Jordan, $1350. Leachman Duchess 1986, 3/31/77 by Holts Emulous Pride 70, (WR 109); Redd Ranches, Paradox, Colo., $1325.

Open heifers: Leachman Oaco 1690, 9/6/76 by Thunderbolt, (WR 119); Canadian Dynamite Breeders, Millerville, Alta., $2100. Leachman Blackbird 1676, 8/24/77 by JHL Dynamo 441, (WR 115); Duane Althauf, Ortley, S.D., $1050. Leachman Zima 1689, 9/4/76 by SUS Red Dynamo 45, (WR 105); Althauf, $1000.

Jim Leachman and his crew had the attention of the Red Angus industry once again this year in the "You Pick'em Sale." The event allowed the buyer to select the very best female from the herd. There were 11 groups of five thus a total of 55 heifers offered in the group in which the buyer took a single choice. From this elite group, Leachman sold 47 heifer calves and the firm retained 80 head. The firm sold all of the commercial heifer calves, and added 32 head of bulls to this year's sale group.

The event was excellent. Better than many had supposed possible when all things are taken into consideration. The weather was about as bad as it could be. The preceding day it snowed and blew hard out of the northeast all day. To conduct a pre-sale display under blizzard conditions was nearly impossible. The event was conducted under better weather conditions the day of the sale, but the crowd was held down by cold and snow. The phone orders were good and the sale went well when all things are taken into consideration. — RALPH HEINEMANN

BILL CLARK HEREFORDS
Salmon, Idaho, Dec. 2

74 bulls	$733
8 bull calves	592
18 females	416

Auctioneer: Kenneth Troutt

Bulls: CH Sq Advance 622, 3/22/76 by HH Advance A307, (WR 112, YR 120); Fred Carlson, Twin Bridges, Mont., $1200. DT Prince Plegan, 4/1/76 by Advance Plegan 12, (WR 118, YR 112); Dan French to Carlson, $1150. CH Sq Plegan 6105, 4/10/76 by Advance Plegan 12, (WR 120, YR 102); Lester Hanson, Bancroft, $1100. CH Sq Advance 685, 4/6/76 by HH Advance A307, (WR 110, YR 110); Maybe Ranch, Tendoy, $1050. CH Sq Advance 688, 4/6/76 by HH Advance A307; Stanford Ranch, Dell, Mont., $1025. CH Sq Mischief 623, 3/23/76 by RC Dan Mischief 81, (WR 105, YR 98); John King, Darlington, $1000. CH Sq Plegan 634, 3/24/76 by Advance Plegan 12, (WR 96, YR 112); Hanson, $1000. A Plegan 676, 4/3/76 by Advance Plegan 12, (WR 109, YR 98); Maybe Ranch, $1000. SIR Plegan 6127, 5/1/76 by Advance Plegan 12, (WR 116, YR 104); Ivan Jones, Tendoy, $1000.

Bull calves: CH Sq Plegan 742, 3/17/77 by Advance Plegan 12; John Chivers, Challis, $750. CH Sq Plegan 7134, 3/31/77 by Advance Plegan 12; Jack Neal, Carmen, $700.

Polled bulls: D Domino 614, 4/5/76 by PC Super Domino 96, (WR 93, YR 113); Larry Daniels to Hugh Colner, Salmon, $875. D Domino 622, 4/8/76 by PC Super Domino 96, (WR 109, YR 109); Daniels to Stan Daniels, Carmen, $850.

Females: CH Lady Mischief 550, 3/21/76 by RC Mischief K124; Scoval Ranch, May, $460. CH Lady Advance 5106, 4/7/76 by Advance Plegan 12; Hayes Land & Cattle Co., Rockland, $460. FH Miss Domina 648, 4/16/76 by FH Silver Domino 748; Fisher Herefords, Salmon, to Scoval Ranch, $450. FH Miss Domina 650, 4/16/76 by FH Silver Domino 748; Fisher to Scoval, $450. FH Miss Domina 662, 4/24/76 by FH Silver Domino 748; Fisher to Scoval, $450. FH Miss Domina 667, 4/28/76 by FH Silver Domino 748; Fisher to Scoval, $450.

Once again the annual Bill Clark Hereford Ranch sale was a good one. The weather could have been better, it snowed most of the evening preceding the sale and it rained all day but a good crowd formed in spite of the weather.

This crowd was a bidding crowd all the way. They came to buy what the firm had to sell. A good sized group of bulls went to the Molton Ranch, Jackson, Wyo., with another large group selling to the Ingram Ranch, Challis. It gave the sale real depth and it had to be one of the best of the season in the entire trade area. — RALPH HEINEMANN

Bergland appoints acting director

U.S. Agriculture Secretary Bob Bergland has designated James Webster as acting director of the Agriculture Department's new Office of Government and Public Affairs.

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Box 189, Decatur, Indiana AC0033. Free catalog. Term soon.

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Progressive stockmen to learn pregnancy testing and other popular subjects with cattlemen from throughout the West. Our 17th Year of Service.
HEDRICK SCHOOL FOR STOCKMEN
Box 351 A • Fort Collins, CO 80522
PH: 303/482-9938 or write for free brochure

TRUCKS AND AUTOS 25

WANTED: A CATTLE TRUCK. What do you have? Call: 916/335-2661.

1973 CHEVY 1 TON pickup. New 454 engine, all accessories. $3600. 408/263-3007.

TRAILERS 25A

1974 McCLEARY 2-in-line trailer. Good condition, reasonable. 209/897-7208, evenings.

1977 7'x20' KING STOCK trailer on 1200x16.5 tires. Electric brakes on both axles. $5200. Call: 209/698-7660.

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31 $10.85 ($9.30)	32 $11.20 ($9.60)	33 $11.55 ($9.90)	34 $11.90 ($10.20)	35 $12.25 ($10.50)
36 $12.60 ($10.80)	37 $12.95 ($11.10)	38 $13.30 ($11.40)	39 $13.65 ($11.70)	40 $14.00 ($12.00)
41 $14.35 ($12.30)	42 $14.70 ($12.60)	43 $15.05 ($12.90)	44 $15.40 ($13.20)	45 $15.75 ($13.50)
46 $16.10 ($13.80)	47 $16.45 ($14.10)	48 $16.80 ($14.40)	49 $17.15 ($14.70)	50 $17.50 ($15.00)
51 $17.85 ($15.30)	52 $18.20 ($15.60)	53 $18.55 ($15.90)	54 $18.90 ($16.20)	55 $19.25 ($16.50)

Figures in parentheses show cost with cash discount included.

CLIP AND MAIL